



# RI TRANSPARENCY REPORT 2018

OP Wealth Management (OP Asset Management Ltd, OP Fund Management Ltd and OP Property Management Ltd)





An investor initiative in partnership with UNEP Finance Initiative and UN Global Compact

## About this report

The PRI Reporting Framework is a key step in the journey towards building a common language and industry standard for reporting responsible investment (RI) activities. This RI Transparency Report is one of the key outputs of this Framework. Its primary objective is to enable signatory transparency on RI activities and facilitate dialogue between investors and their clients, beneficiaries and other stakeholders. A copy of this report will be publicly disclosed for all reporting signatories on the <u>PRI website</u>, ensuring accountability of the PRI Initiative and its signatories.

This report is an export of the individual Signatory organisation's response to the PRI during the 2018 reporting cycle. It includes their responses to mandatory indicators, as well as responses to voluntary indicators the signatory has agreed to make public. The information is presented exactly as it was reported. Where an indicator offers a response option that is multiple-choice, all options that were available to the signatory to select are presented in this report. Presenting the information exactly as reported is a result of signatory feedback which suggested the PRI not summarise the information. As a result, the reports can be extensive. However, to help easily locate information, there is a **Principles index** which highlights where the information can be found and summarises the indicators that signatories complete and disclose.

### Understanding the Principles Index

The Principles Index summarises the response status for the individual indicators and modules and shows how these relate to the six <u>Principles for Responsible Investment</u>. It can be used by stakeholders as an 'at-a-glance' summary of reported information and to identify particular themes or areas of interest.

Indicators can refer to one or more Principles. Some indicators are not specific to any Principle. These are highlighted in the 'General' column. When multiple Principles are covered across numerous indicators, in order to avoid repetition, only the main Principle covered is highlighted.

All indicators within a module are presented below. The status of indicators is shown with the following symbols:

Symbol	Status
×	The signatory has completed all mandatory parts of this indicator
Ø	The signatory has completed some parts of this indicator
۵	This indicator was not relevant for this signatory
-	The signatory did not complete any part of this indicator
ß	The signatory has flagged this indicator for internal review

Within the table, indicators marked in blue are mandatory to complete. Indicators marked in grey are voluntary to complete.

1



## **Principles Index**

Organisa	organisational Overview						cip	le		General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
OO TG		-	n/a							
OO 01	Signatory category and services	1	Public							✓
00 02	Headquarters and operational countries	✓	Public							✓
OO 03	Subsidiaries that are separate PRI signatories	1	Public							✓
OO 04	Reporting year and AUM	1	Public							✓
OO 05	Breakdown of AUM by asset class	~	Asset mix disclosed in OO 06							*
OO 06	How would you like to disclose your asset class mix	✓	Public							$\checkmark$
00 07	Fixed income AUM breakdown	✓	Public							✓
80 OO	Segregated mandates or pooled funds	1	Public							✓
OO 09	Breakdown of AUM by market	1	Public							✓
OO 10	Active ownership practices for listed assets	1	Public							✓
00 11	ESG incorporation practices for all assets	✓	Public							✓
00 12	Modules and sections required to complete	1	Public							✓
OO LE 01	Breakdown by passive, quantitative, fundamental and other active strategies	1	Public							✓
OO LE 02	Reporting on strategies that are <10% of actively managed listed equities	₿	n/a							✓
OO FI 01	Breakdown by passive, active strategies	1	Public							✓
OO FI 02	Option to report on <10% assets	₿	n/a							✓
OO FI 03	Breakdown by market and credit quality	✓	Public							✓
OO SAM 01	Breakdown by passive, quantitative, fundamental and other active strategies	✓	Public							✓
OO PE 01	Breakdown of investments by strategy	₿	n/a							✓
OO PE 02	Typical level of ownership	٩	n/a							✓
OO PR 01	Breakdown of investments	✓	Public							$\checkmark$
OO PR 02	Breakdown of assets by management	✓	Public							$\checkmark$
OO PR 03	Largest property types	✓	Public							✓
OO INF 01	Breakdown of investments	₿	n/a							✓
OO INF 02	Breakdown of assets by management	₿	n/a							✓
OO INF 03	Largest infrastructure	₿	n/a							✓
OO End	Module confirmation page	✓	-							



CCStrate	egy and Governance				Principle					General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
SG 01	RI policy and coverage	✓	Public							✓
SG 02	Publicly available RI policy or guidance documents	✓	Public						~	
SG 03	Conflicts of interest	✓	Public							✓
SG 04	Identifying incidents occurring within portfolios	✓	Public							✓
SG 05	RI goals and objectives	✓	Public							✓
SG 06	Main goals/objectives this year	✓	Private							✓
SG 07	RI roles and responsibilities	✓	Public							✓
SG 07 CC	Climate-issues roles and responsibilities	₿	n/a							$\checkmark$
SG 08	RI in performance management, reward and/or personal development	✓	Private							✓
SG 09	Collaborative organisations / initiatives	✓	Public				<ul> <li>✓</li> </ul>	<ul> <li>✓</li> </ul>		
SG 09.2	Assets managed by PRI signatories	✓	Public	✓						
SG 10	Promoting RI independently	✓	Public				✓			
SG 11	Dialogue with public policy makers or standard setters	✓	Public				~	~	~	
SG 12	Role of investment consultants/fiduciary managers	~	Public				~			
SG 13	ESG issues in strategic asset allocation	✓	Public	<ul> <li>✓</li> </ul>						
SG 14	Long term investment risks and opportunity	✓	Public	~						
SG 15	Allocation of assets to environmental and social themed areas	~	Public	~						
SG 16	ESG issues for internally managed assets not reported in framework	✓	Public							✓
SG 17	ESG issues for externally managed assets not reported in framework	✓	Public							✓
SG 18	Innovative features of approach to RI	1	Public							✓
SG 19	Communication	1	Public						~	
SG End	Module confirmation page	1	-							



Indirect -	ect – Manager Selection, Appointment and Monitoring						Principle						
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6				
SAM 01	ESG incorporation strategies	✓	Public	✓									
SAM 02	Selection processes (LE and FI)	1	Public	<ul> <li>✓</li> </ul>									
SAM 03	Evaluating engagement and voting practices in manager selection (listed equity/fixed income)	₽	n/a		~								
SAM 04	Appointment processes (listed equity/fixed income)	8	n/a	~									
SAM 05	Monitoring processes (listed equity/fixed income)	~	Public	~									
SAM 06	Monitoring on active ownership (listed equity/fixed income)	•	n/a	~									
SAM 07	Percentage of (proxy) votes	8	n/a		✓								
SAM 08	Percentage of externally managed assets managed by PRI signatories	1	Public	~									
SAM 09	Examples of ESG issues in selection, appointment and monitoring processes	1	Public	~					~				
SAM End	Module confirmation page	1	-										

Direct -	Direct - Listed Equity Incorporation							Principle				
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6			
LEI 01	Percentage of each incorporation strategy	1	Public	✓								
LEI 02	Type of ESG information used in investment decision	~	Public	~								
LEI 03	Information from engagement and/or voting used in investment decision- making	~	Public	~								
LEI 04	Types of screening applied	✓	Public	<ul> <li>✓</li> </ul>								
LEI 05	Processes to ensure screening is based on robust analysis	1	Public	~								
LEI 06	Processes to ensure fund criteria are not breached	1	Public	~								
LEI 07	Types of sustainability thematic funds/mandates	~	Public	~								
LEI 08	Review ESG issues while researching companies/sectors	~	Public	~								
LEI 09	Processes to ensure integration is based on robust analysis	1	Public	~								
LEI 10	Aspects of analysis ESG information is integrated into	1	Public	~								
LEI 11	ESG issues in index construction	✓	Public	✓								
LEI 12	How ESG incorporation has influenced portfolio composition	1	Public	~								
LEI 13	Measurement of financial and ESG outcomes of ESG incorporation	~	Public	~								
LEI 14	Examples of ESG issues that affected your investment view / performance	~	Public	~								
LEI End	Module confirmation page	✓	-									

Direct -	Listed Equity Active Ownership			Principle						Genera	
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6		
LEA 01	Description of approach to engagement	✓	Public		✓						
EA 02	Reasoning for interaction on ESG issues	✓	Public	<ul> <li>✓</li> </ul>	✓	~					
EA 03	Process for identifying and prioritising engagement activities	1	Public		~						
EA 04	Objectives for engagement activities	✓	Public		✓						
.EA 05	Process for identifying and prioritising collaborative engagement	8	n/a		~						
EA 06	Objectives for engagement activities	₿	n/a		✓						
.EA 07	Role in engagement process	✓	Public		✓		1				
.EA 08	Monitor / discuss service provider information	~	Public		~				~		
.EA 09	Share insights from engagements with internal/external managers	1	Public	~	~						
EA 10	Tracking number of engagements	✓	Public		✓						
.EA 11	Number of companies engaged with, intensity of engagement and effort	~	Public		~						
EA 12	Engagement methods	✓	Public		✓						
EA 13	Companies changing practices / behaviour following engagement	~	Public		~						
EA 14	Examples of ESG engagements	4	Public		✓						
EA 15	Voting policy & approach	✓	Public	✓	✓	✓					
EA 16	Typical approach to (proxy) voting decisions	1	Public		~						
EA 17	Percentage of voting recommendations reviewed	٩	n/a		~						
EA 18	Confirmation of votes	4	Public		✓						
EA 19	Securities lending programme	1	Public		✓						
.EA 20	Informing companies of the rationale of abstaining/voting against management	•	Public		~						
.EA 21	Percentage of (proxy) votes cast	✓	Public		✓						
EA 22	Proportion of ballot items that were for/against/abstentions	1	Public		~						
EA 23	Shareholder resolutions	✓	Public		✓						
.EA 24	Examples of (proxy) voting activities	4	Public		✓						
EA End	Module confirmation page	✓	-								



Direct -	Direct - Fixed Income						Principle					
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6			
FI 01	Incorporation strategies applied	✓	Public	✓								
FI 02	ESG issues and issuer research	1	Public	✓								
FI 03	Processes to ensure analysis is robust	1	Public	<ul> <li>✓</li> </ul>								
FI 04	Types of screening applied	1	Public	<ul> <li>✓</li> </ul>								
FI 05	Negative screening - overview and rationale	1	Public	~								
FI 06	Examples of ESG factors in screening process	1	Public	~								
FI 07	Screening - ensuring criteria are met	✓	Public	<ul> <li>✓</li> </ul>								
FI 08	Thematic investing - overview	8	n/a	<ul> <li>✓</li> </ul>								
FI 09	Thematic investing - themed bond processes	₿	n/a	~								
FI 10	Thematic investing - assessing impact		n/a	<ul> <li>✓</li> </ul>								
FI 11	Integration overview	✓	Public	<ul> <li>✓</li> </ul>								
FI 12	Integration - ESG information in investment processes	1	Public	~								
FI 13	Integration - E,S and G issues reviewed	1	Public	✓								
FI 14	ESG incorporation in passive funds	•	n/a	<ul> <li>✓</li> </ul>								
FI 15	Engagement overview and coverage	✓	Public		✓							
FI 16	Engagement method	1	Public	<ul> <li>✓</li> </ul>	✓							
FI 17	Engagement policy disclosure	✓	Public	<ul> <li>✓</li> </ul>	✓							
FI 18	Financial/ESG performance	1	Public	1						✓		
FI 19	Examples - ESG incorporation or engagement	1	Public	~	~							
FI End	Module confirmation page	✓	-									



Direct -	Property			Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
PR 01	Responsible Property Investment (RPI) policy	1	Public	✓					~	
PR 02	Fund placement documents and RI	1	Public	✓			~		✓	
PR 03	Formal commitments to RI	1	Public				~			
PR 04	Incorporating ESG issues when selecting investments	~	Public	~						
PR 05	Types of ESG information considered in investment selection	~	Public	~		~				
PR 06	ESG issues impact in selection process	✓	Public	✓						
PR 07	ESG issues in selection, appointment and monitoring of third-party property managers	~	Public				~			
PR 08	ESG issues in post-investment activities	✓	Public		~					
PR 09	Proportion of assets with ESG targets that were set and monitored	~	Public		~	~				
PR 10	Certification schemes, ratings and benchmarks	1	Public		~					
PR 11	Proportion of developments and refurbishments where ESG issues were considered	~	Public		~					
PR 12	Proportion of property occupiers that were engaged with	~	Public		~					
PR 13	Proportion of green leases or MOUs referencing ESG issues	~	Public		~					
PR 14	Proportion of assets engaged with on community issues	•	n/a		~					
PR 15	ESG issues affected financial/ESG performance	~	Public	~	~					
PR 16	Examples of ESG issues that affected your property investments	~	Public	~		~				
PR End	Module confirmation page	✓	-							

Assurance							Principle						
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6				
CM1 01.1	Assurance, verification, or review	1	Public							✓			
CM1 01.2 & 01.8	Assurance of this year's PRI data	₿	n/a										
CM1 01.3 & 01.9	Assurance of last year's PRI data	1	Public							~			
CM1 01.4, 10- 12	Other confidence building measures	~	Public							✓			
CM1 01.5	External assurance	✓	Public							✓			
CM1 01.6	Assurance or internal audit	✓	Public							✓			
CM1 01.7	Internal verification		n/a							✓			
CM1 01 End	Module confirmation page	•	-										

Feedback and Submit							Principle					
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6			
CM2 02	To what extent has the Reporting Framework captured your implementation of the Principles.	1	Private							✓		
CM2 03	Suggestions or comments on the Reporting and Assessment process	-	n/a							~		
CM2 04	Reporting & Assessment contact	1	Public							✓		
CM2 05	Final review before submission	1	Public							✓		
CM2 06	Submit your responses	1	Public							✓		
CM2 Fin		-	n/a									



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**Reported Information** 

Public version

Organisational Overview

## **PRI disclaimer**

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



	Basic	inform	ation			
00 01		Manda	atory	Public	Gateway/Peering	General
	00	01.1	Select the services and funds you	u offer		
	⊡F	und mar	nagement			

#### % of assets under management (AUM) in ranges

○ <10%

○ 10-50%

● >50%

 $\ensuremath{\boxtimes}$  Fund of funds, manager of managers, sub-advised products

#### % of assets under management (AUM) in ranges

○ <10%

10-50%

○ >50%

 $\hfill\square$  Other, specify

#### Further options for investment managers (may be selected in addition to the above)

- □ Execution and advisory services
- □ Hedge funds
- $\ensuremath{\boxdot}$  Fund of hedge funds

#### Options presented for fund of hedge funds:

- Fund of Hedge Funds Drop down options:
  - □ Conservative
  - $\Box$  Diversified
  - □ Market Defensive
  - ☑ Strategic





C	00 02.2	Indicate the numb	er of coun	itries in wh	nich you ha	ave offices (	including your hea	dquarters).
	⊚ 1							
	○ 2-5							
	○ <b>-</b> 0 ○ 6-10							
(	○ >10							
C	00 02.3	Indicate the appro	ximate nu	mber of st	taff in your	organisatic	on in full-time equiv	alents (FTE).
		FTE						
2	221							
0 03	Mar	ndatory			Public	De	scriptive	General
c	DO 03.1	Indicate whether y their own right.	ou have s	subsidiarie	es within yo	our organisa	ation that are also F	PRI signatories in
(	⊖ Yes							
(	No							
0 04	Mar	ndatory			Public	Ga	teway/Peering	General
C	00 04.1	Indicate the year e	end date fo	or your rep	porting yea	ır.		
3	31/12/2017							
C	00 04.2	Indicate your total not to report on ar	AUM at th nd any adv	ne end of <u>v</u> visory/exec	your report	ing year, E assets.	xclude subsidiaries	you have chosen
			trillions	billions	millions	thousand	s hundreds	
		Total AUM		78	000	000	000	
		Currency	EUR					
		Assets in USD		92	546	747	763	
0 06	Mar	ndatory			Public	De	scriptive	General
Nev	w selectior	options have been	added to	o this indi	cator. Ple	ase review	your prefilled res	sponses carefully.
	w selection	options have been Select how you we					your prefilled res	sponses carefully.

 $\bigcirc$  as percentage breakdown

as broad ranges

Internally managed (%) Externally managed (%)



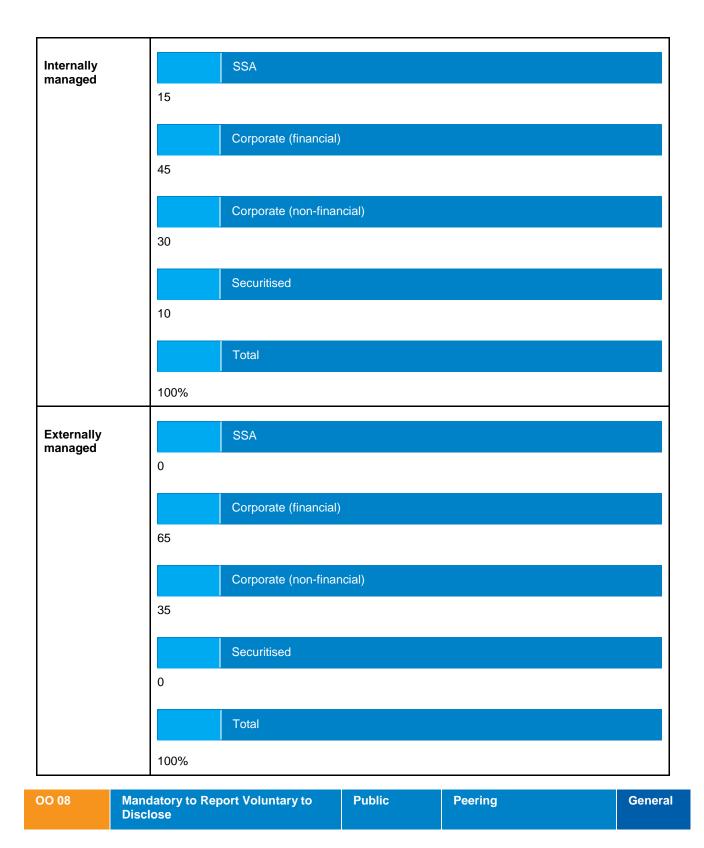
1		
Listed equity	10-50%	10-50%
Fixed income	10-50%	<10%
Private equity	0	0
Property	<10%	0
Infrastructure	0	0
Commodities	0	0
Hedge funds	0	<10%
Forestry	0	0
Farmland	0	0
Inclusive finance	0	0
Cash	<10%	0
Other (1), specify	<10%	0
Other (2), specify	0	0

'Other (1)' specified

Other (1) - Balanced funds

	OO 06	.2	Publish asset class mix as per atta	ached image [Op	otional].	
00 0	O 07 Mandatory to Report Voluntary to Disclose		Public	Gateway	General	
	00 07	.1	Provide to the nearest 5% the per- reporting year, using the following		wn of your Fixed Income A	UM at the end of your





New selection options have been added to this indicator. Please review your prefilled responses carefully.



Asset class breakdown	Segregated mandate(s)	Pooled fund(s)	Total of the asset class (each row adds up to 100%)
[a] Listed equity	● 0% ○ <10% ○ 10- 50% ○ >50 %	○ 0% ○ <10% ○ 10- 50% ● >50 %	100%
[c] Fixed income – Corporate (financial)	● 0% ○ <10% ○ 10- 50% ○ >50 %	○ 10- 50%	100%
[d] Fixed income – Corporate (non-financial)	● 0% ○ <10% ○ 10- 50% ○ >50 %	○ 10- 50%	100%
[j] Hedge funds	○ 0% ○ <10% ○ 10- 50% ● >50 %	○ 10- 50%	100%

OO 09

Mandatory to Report Voluntary to Public Disclose

General

Peering

OO 09.1

Indicate the breakdown of your organisation's AUM by market.

	○ 0%
	○ <10%
Develop of Markata	○ 10-50%
Developed Markets	● >50 %
Emerging, Frontier and Other Markets	0%
	○ <10%
	● 10-50%
	○ >50 %
Total100%	



10	Man	datory	Public	Gateway	Genera
00 1	0.1	Select the active ownershi	ip activities your organisa	ation implemented in the re	porting year.
		Listed equity – engagem	nent		
	We req	age with companies on ESC uire our external managers t not engage directly and do n	o engage with companie	es on ESG factors on our be	ehalf.
		Listed equity – voting			
$\checkmark$	We cas	t our (proxy) votes directly o	r via dedicated voting pro	oviders	
	We req	uire our external managers t	o vote on our behalf.		
	We do i	not cast our (proxy) votes di	rectly and do not require	external managers to vote	on our behalf
		Fixed income SSA – e	engagement		
	□ We e	engage with companies on E	SG factors via our staff,	collaborations or service p	oviders.
		lo not engage directly and do Please explain why you do		anagers to engage with con	npanies on ESG
			ny you do not engage dir oanies on ESG factors.	ectly and do not require ex	ternal managers to
		regards engagement on ES ed actors	G factors, our focus is m	ore on companies and not	on governmental or

□ We require our external managers to engage with companies on ESG factors on our behalf.

□ We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do not.

#### Fixed income Corporate (non-financial) – engagement

☑ We engage with companies on ESG factors via our staff, collaborations or service providers.

 $\Box$  We require our external managers to engage with companies on ESG factors on our behalf.

 $\Box$  We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do not.



#### Fixed income Corporate (securitised) - engagement

☑ We engage with companies on ESG factors via our staff, collaborations or service providers.

□ We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do not.

00 1	1 Mandatory		Public	Gateway	General	
	OO 11.1Select the internally managed asset investment decisions and/or your action					
			Listed equity			
	۰V	Ve add	lress ESG incorporation.			
	$\circ$ V	Ve do i	not do ESG incorporation.			

#### Fixed income - SSA

● We address ESG incorporation.

 $\odot$  We do not do ESG incorporation.

#### Fixed income - corporate (financial)

- We address ESG incorporation.
- $\odot$  We do not do ESG incorporation.

#### Fixed income - corporate (non-financial)

- We address ESG incorporation.
- $\odot$  We do not do ESG incorporation.

#### Fixed income - securitised

- We address ESG incorporation.
- $\odot$  We do not do ESG incorporation.

#### Property

- We address ESG incorporation.
- $\odot$  We do not do ESG incorporation.

#### Cash

- We address ESG incorporation.
- $\odot$  We do not do ESG incorporation.

Other (1)

 ${\small { \odot } }$  We address ESG incorporation.

 $\odot$  We do not do ESG incorporation.

#### 'Other (1)' [as defined in OO 05]

Other (1) - Balanced funds

Asset class	ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
Listed equity	
	Listed equity - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	□ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	□ We do not do ESG incorporation
Fixed income - corporate (financial)	
(intancial)	Fixed income - corporate (financial) - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	□ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	□ We do not do ESG incorporation
Fixed income - corporate	
(non-financial)	Fixed income - corporate (non-financial) - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	□ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	□ We do not do ESG incorporation
Hedge funds	
	Hedge funds - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	$\ensuremath{\boxtimes}$ We incorporate ESG into our external manager selection process
	$\hfill\square$ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	□ We do not do ESG incorporation



**OO 11.4** Provide a brief description of how your organisation includes responsible investment considerations in your investment manager selection, appointment and monitoring processes.

ESG due diligence is a standard part of the research we do prior to investing in the funds of external managers. Based on ESG due diligence we evaluate the resources, organizational structures, depth of ESG integration in the research process and activity in participating in sustainability related initiatives. We also evaluate asset managers' approach to engagement and activity in general meetings as well as approach to exclusions, for example. In some cases the ESG personnel meets with the investment manager or discusses with the manager over telephone to form a better picture of the investment manager's approach to ESG prior to investment.

As we appoint managers to manage white label funds for us, going forward we require the managers to sign a side letter to comply with agreed responsible investing related practices. So far such managers have complied with our demands even without the side letter.

With regards monitoring, we send our questionnaire to the external managers annually to evaluate the status of the ESG process on a continuous bases. We organize calls with the external managers that seem to have weaker ESG processes to encourage them to develop their approach. ESG staff also aims to attend the update meetings with the managers, as they visit our offices. In addition, a growing number of asset managers report regularly to us about their ESG activities during the year.

In the fall we decided on minimun criteria for new external managers. Our plan is to systematically engage with those current managers, who do not for the time being meet our minimum criteria.

00 12	Man	datory	Public	Gateway	General
00 1	12.1	Below are all applicable modules or report (asset classes representing 1 Those which are voluntary to report	10% or more of you	Ir AUM) are already ticked and	
		Core modules			
	Organis	ational Overview			
$\checkmark$	Strategy	y and Governance			
		RI implementation directly or via s	service providers		
		Direct - Listed Equity incorporate	tion		
	☑ Listed	d Equity incorporation			
		Direct - Listed Equity active own	nership		
	⊠ Enga	gements			
	☑ (Prox	y) voting			
		Direct - Fixed Income			

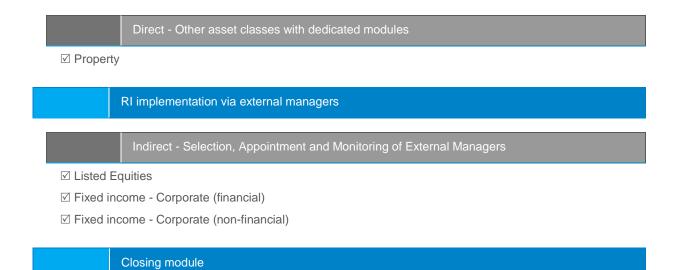
☑ Fixed income - SSA

☑ Fixed income - Corporate (financial)

☑ Fixed income - Corporate (non-financial)

Fixed income - Securitised





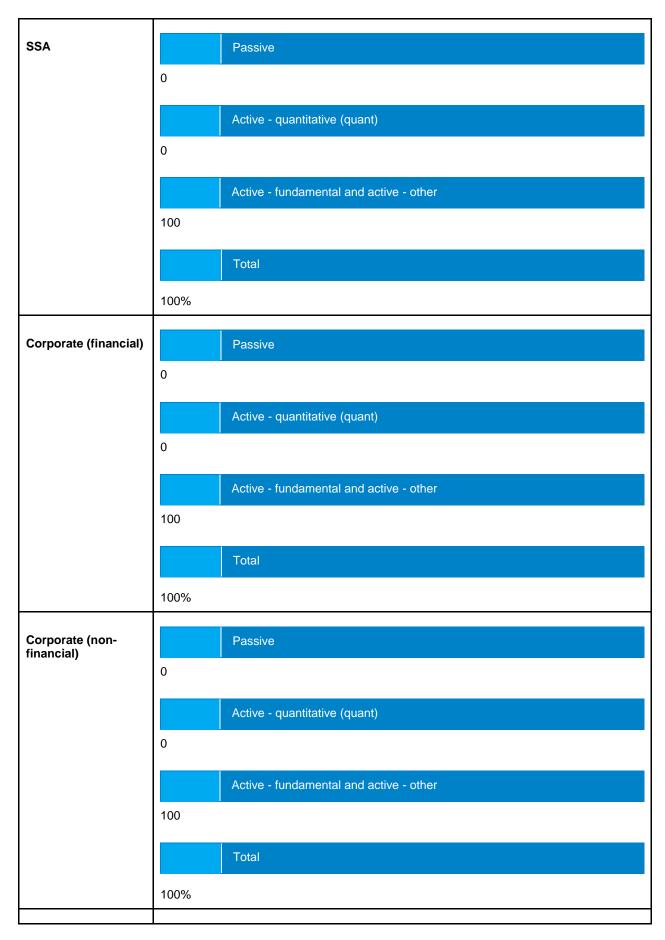
☑ Closing module



#### Percentage of internally managed listed equities









Securitised		Passive
	0	
		Active - quantitative (quant)
	0	
		Active - fundamental and active - other
	100	
		Total
	100%	

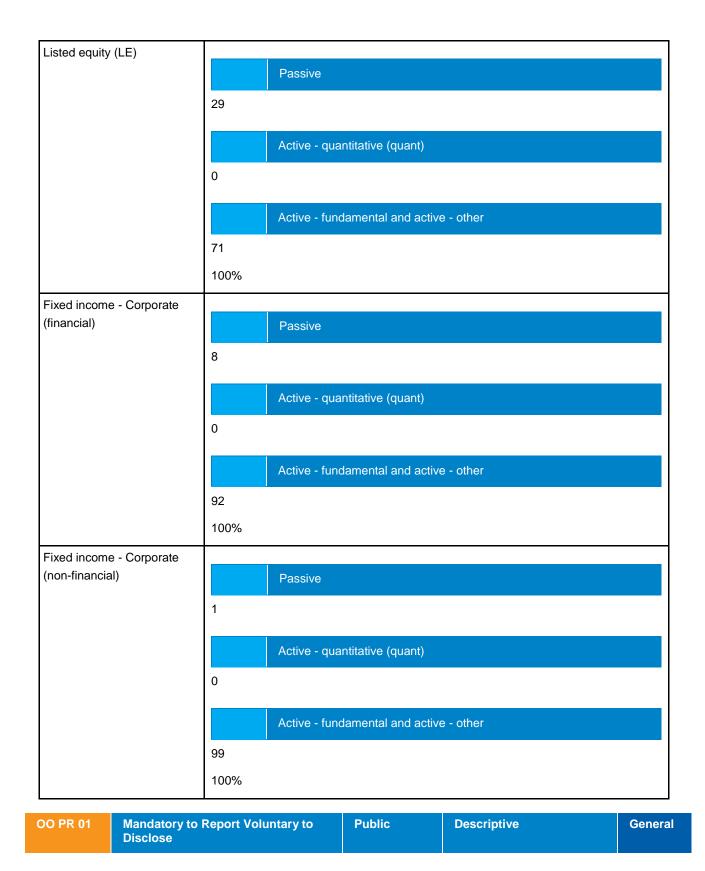
OO FI 03	Mandatory to Report Voluntary to Disclose	Public	Descriptive	General
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OO SAM 01	01 Mandatory to Report Voluntary to Disclose		Public	Gateway	General
00 SA 01.1	AM	Provide a breakdown of your extern active quant and, active fundament			issive,





New selection options have been added to this indicator. Please review your prefilled responses carefully.

#### OO PR 01.1

00

Indicate the level of ownership you typically hold in your property investments.

● a majority stake (>50%)

 $\odot$  a 50% stake

○ a significant minority stake (between 10-50%)

○ a limited minority stake (<10%)

 $\odot$  a mix of ownership stakes

 $\odot$  N/A, we manage properties, new constructions and/or refurbishments on behalf of our clients, but do not hold equity in property on their behalf

00 PF 01.2	Provide a breakdown of your org similar	Provide a breakdown of your organisations allocation to Real Estate Investment Trusts (REITs) or similar					
○ >50	%						
○ 10 -	- 50%						
○ <10	%						
• 0%							
PR 02	Mandatory to Report Voluntary to Disclose	Public	Gateway	General			

OO PR 02.1	Provide a breakdown of your organisation's property assets based on who manages the assets.



Property assets managed by	Breakdown of your property assets (by number)
Managed directly by your organisation	○ >50%
	○ 10-50%
	○ <10%
	• 0%
Managed via third-party property managers appointed by you	● >50%
	○ 10-50%
	○ <10%
	○ 0%
Managed by other investors or their property managers	○ >50%
	○ 10-50%
	○ <10%
	• 0%
Managed by tenant(s) with operational control	○ > 50%
	○ 10-50%
	● < 10%
	○ 0%
Total100%	

OO PR 03	Voluntary	Public	Descriptive	General

OO PR 03.1

dicate up to three of your largest property types by AUM.



Types	Main property types (by AUM)		
Largest property type	○ Industrial		
	○ Retail		
	○ Office		
	<ul> <li>Residential</li> </ul>		
	O Leisure/Hotel		
	$\odot$ Mixed use		
	$\bigcirc$ Other, specify		
Second largest property type	○ Industrial		
	⊖ Retail		
	<ul> <li>Office</li> </ul>		
	○ Residential		
	○ Leisure/Hotel		
	$\odot$ Mixed use		
	$\bigcirc$ Other, specify		
Third largest property type	<ul> <li>Industrial</li> </ul>		
	⊖ Retail		
	○ Office		
	○ Residential		
	○ Leisure/Hotel		
	$\odot$ Mixed use		
	$\bigcirc$ Other, specify		

OO PR 03.2

Additional informatior

The industrial category includes hospitals in our calculations.



OP Wealth Management (OP Asset Management Ltd, OP Fund Management Ltd and OP Property Management Ltd)

**Reported Information** 

Public version

Strategy and Governance

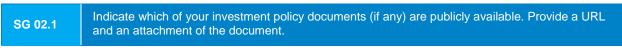
## **PRI disclaimer**

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



Investment policy				
SG 02	Mandatory	Public	Core Assessed	PRI 6

New selection options have been added to this indicator. Please review your prefilled responses carefully.



☑ Policy setting out your overall approach



□ Attachment (will be made public)

I Formalised guidelines on environmental factors



□ Attachment (will be made public)

Formalised guidelines on social factors



□ Attachment (will be made public)

 $\ensuremath{\boxtimes}$  Formalised guidelines on corporate governance factors





□ Attachment (will be made public)

#### ☑ Asset class-specific RI guidelines

URL/Attachment



- □ Attachment (will be made public)
- $\Box$  Sector specific RI guidelines
- ☑ Screening / exclusions policy

	URL/Attachment
⊠ URL	
	URL
	usi.op.fi/documents/20556/63974/Vastuullisen+sijoittamisen+periaatteet+uusin/f7f5e793-a2f6- 9e-c5b713a277be
	nent (will be made public)

☑ Engagement policy



☑ (Proxy) voting policy





□ Attachment (will be made public)

□ We do not publicly disclose our investment policy documents



I Your organisation's definition of ESG and/or responsible investment and it's relation to investments



#### □ Attachment

I Your investment objectives that take ESG factors/real economy influence into account





☑ Time horizon of your investment



File Attachment

statement.oxps [166KB]

☑ Governance structure of organisational ESG responsibilities



#### □ Attachment

☑ ESG incorporation approaches





#### □ Attachment

☑ Active ownership approaches

	URL/Attachment
⊠ URL	
	URL
	usi.op.fi/documents/20556/63974/Vastuullisen+sijoittamisen+periaatteet+uusin/f7f5e793-a2f6- 9e-c5b713a277be

#### □ Attachment

☑ Reporting

URL/Attachment

🗹 URL



https://uusi.op.fi/documents/20556/63974/Vastuullisen+sijoittamisen+periaatteet+uusin/f7f5e793-a2f6-475f-839e-c5b713a277be

□ Attachment

☑ Climate-related issues



https://uusi.op.fi/documents/20556/63974/Vastuullisen+sijoittamisen+periaatteet+uusin/f7f5e793-a2f6-475f-839e-c5b713a277be

□ Attachment

 $\Box$  Climate change and related issues

□ We do not publicly disclose any investment policy components

SG 02.3	Indicate if your organisation's investment principles, and overall investment strategy is publicly available
⊖ Yes	
No	

#### SG 02.4 Additional information [Optional].

We have a wide range of mutual funds and client mandates. Most of them have unique strategy. However, we state that our general investment policy is based on active and responsible investing. Our purpose is to add value in every decision making level in a way that is defined in each mandate's and fund's investment policy. We utilize increasingly information from large databases. We also use advanced quantitative and statistical methods to analyze the data that is related to corporate financial metrics, real economy and sustainability. We are a long term investor aiming for competitive returns and sustainable future with advanced risk management practices for the benefit of our clients.





#### SG 03.2 Describe your policy on managing potential conflicts of interest in the investment process.

Identifying and avoiding conflict of interest situations form part of sound corporate governance practices and an integral part of business management duties and the corporate culture. Conflict of interest situations are further defined in our guidelines, which also include general principles. More detailed instructions are provided on the secrecy obligation, the personal transactions of Group's relevant persons and persons with whom they have a family relationship or close links, belonging to another company's administration or management, ban on the use of insider information, gratuitous benefits/advantages, and conflicts of interest between bank employees or members of administrative staff.

#### $\bigcirc$ No

## SG 03.3 Additional information. [Optional]

The ownership policy document also describes how to avoid potential conflict of interest in exercising ownership activities.

SG 04	Voluntary	Public	Descriptive	General
SG 04.1	Indicate if your organisation has a p portfolio companies.	process for identifyi	ng and managing incidents that o	occur within
● Yes ○ No				
SG 04.2	Describe your process on managin	g incidents		

We monitor our investments' compliance with international norms. In addition to continuous internal monitoring, our direct holdings are reviewed twice a year for possible violations of international norms. The monitoring and assessments of compliance with international norms are carried out in cooperation with GES Investment Service. Companies' operations are systematically monitored for any compliance issues related to international norms. The international norms used in the assessment includes but is not limited to: UN Global Compact, OECD Guidelines for Multinational Enterprises, human rights treaties, environmental agreements and arms control agreements. In verified cases of international norms violations, the aim is to get the company to admit to the violation and begin corrective or preventive measures to prevent such violations from happening again. The preferred option is to engage with the company to get it to change its operating model. We assess the effectiveness of the process and, based on the conclusions, determine whether to continue or divest our holdings of the company in question.

Objectives and strategies				
SG 05	Mandatory	Public	Gateway/Core Assessed	General



# **SG 05.1** Indicate if and how frequently your organisation sets and reviews objectives for its responsible investment activities.

- $\bigcirc$  Quarterly or more frequently
- $\bigcirc$  Biannually
- Annually
- Less frequently than annually
- $\bigcirc$  Ad-hoc basis
- It is not set/reviewed

#### SG 05.2 Additional information. [Optional]

Short term objectives for the next 12 months are set annually so that they are in line with the objectives of OP Wealth Management and support long term targets and objectives of investments. ESG team is in charge of leading the chosen ESG strategies and making sure objectives can and will be fulfilled. The people working in the ESG team has KPIs that reflect annual targets. The targets are reviewed once a year during the appraisal period.

Promoting responsible investment				
SG 09	Mandatory	Public	Core Assessed	PRI 4,5

New selection options have been added to this indicator. Please review your prefilled responses carefully.

#### Select all that apply

Principles for Responsible Investment

Your organisation's role in the initiative during the reporting period (see definitions)

□ Basic

- ☑ Moderate
- □ Advanced



Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

We have been regularly talking about and disseminating information on the UNPRI within the investment community and during various meetings with public, media, clients and university students.

- □ Asian Corporate Governance Association
- □ Australian Council of Superannuation Investors
- □ AFIC La Commission ESG
- □ BVCA Responsible Investment Advisory Board
- ☑ CDP Climate Change

Your organisation's role in the initiative during the reporting period (see definitions)

□ Basic

☑ Moderate

□ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

We have been a CDP signatory for years and have attended CDP climate presentations regularly. We have also spread information on CDP in numerous presentations and discussions in 2017.

#### ☑ CDP Forests

 Your organisation's role in the initiative during the reporting period (see definitions)

 Basic

 Moderate

 Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

We joined CDP Forest in 2016. We have also spread information on CDP forests in numerous presentations and discussions in 2017.

#### ☑ CDP Water

Your organisation's role in the initiative during the reporting period (see definitions)

- □ Basic
- ☑ Moderate
- □ Advanced



Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

We have been a CDP water signatory for years and we have attended CDPs presentations regularly and have also spread information on CDP water in numerous presentations and discussions in 2017. In addition, we hosted a joint water risk seminar organised by Finsif and CDP in our premises.

- □ CFA Institute Centre for Financial Market Integrity
- □ Code for Responsible Investment in SA (CRISA)
- □ Code for Responsible Finance in the 21st Century
- □ Council of Institutional Investors (CII)
- $\Box$  Eumedion
- □ Extractive Industries Transparency Initiative (EITI)
- □ ESG Research Australia
- □ EVCA Responsible Investment Roundtable
- □ Global Investors Governance Network (GIGN)
- □ Global Impact Investing Network (GIIN)
- □ Global Real Estate Sustainability Benchmark (GRESB)
- $\hfill\square$  Green Bond Principles
- □ Institutional Investors Group on Climate Change (IIGCC)
- □ Interfaith Center on Corporate Responsibility (ICCR)
- □ International Corporate Governance Network (ICGN)
- □ Investor Group on Climate Change, Australia/New Zealand (IGCC)
- □ International Integrated Reporting Council (IIRC)
- □ Investor Network on Climate Risk (INCR)/CERES
- □ Local Authority Pension Fund Forum
- □ Principles for Sustainable Insurance
- Z Regional or National Social Investment Forums (e.g. UKSIF, Eurosif, ASRIA, RIAA), specify

We are a founding member of Finsif - Finland's Sustainable Investment Forum. In 2017 our Head of ESG was a board member of Finsif.

Your organisation's role in the initiative during the reporting period (see definitions)

Basic

□ Moderate

☑ Advanced



Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

Our representative participated in the work of stipend commitee of Finsif and in 217 our Head of ESG acted as a board member of FINSIF. One of his responsibilities was to organise two workshops on the risks and opportunities of environmental issues in investments.

- □ Responsible Finance Principles in Inclusive Finance
- $\hfill\square$  Shareholder Association for Research and Education (Share)
- □ United Nations Environmental Program Finance Initiative (UNEP FI)
- ☑ United Nations Global Compact

#### Your organisation's role in the initiative during the reporting period (see definitions)

□ Basic

☑ Moderate

□ Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

OP Financial Group (former OP-Pohjola Group), of which OP Wealth Management is part of, is a UN Global Compact signatory. We have spoken for UN Global Compact to our clients, public and university students regularly. Also, we published engagement policy in 2017 that explicitly refers to UN Global Compact.

#### ☑ Other collaborative organisation/initiative, specify

#### Montreal Pledge

Your organisation's role in the initiative during the reporting year (see definitions)

☑ Basic

□ Moderate

 $\Box$  Advanced

Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

We have supported the initiative by publishing carbon intensity of our mutual funds also in 2017. In 2017 we increased substantially the range of mutual funds we publish carbon footprint for. We have also spoken for the initiative in several occasions.

□ Other collaborative organisation/initiative, specify

□ Other collaborative organisation/initiative, specify

□ Other collaborative organisation/initiative, specify

SG 09.2 Manda Disclo	atory to Report Voluntary to ose	Public	Descriptive	PRI 1
-------------------------	-------------------------------------	--------	-------------	-------



		dicate approximately what percen PRI signatories.	tage (+/- 5%) of <u>y</u>	your externally managed asso	ets are manage
		%			
80					
G 10	Mandate	ory	Public	Core Assessed	PRI 4
SG 1 • Ye	J.1 ini	dicate if your organisation promot tiatives.	es responsible ir	vestment, independently of c	collaborative
	5G 10.2	Indicate the actions your organ independently of collaborative the objectives of the selected a participation/contribution.	initiatives. Provid	le a description of your role in	
	✓ Provided education o	the objectives of the selected a	action and the typ g programmes (t	his includes peer to peer RI s	support) \

#### Description

Educating clients, sell side analysts, media and other stakeholders on the responsible investing has been a part standard part of our business for years.

#### Frequency of contribution

- Quarterly or more frequently
- O Biannually
- $\bigcirc$  Annually
- $\odot$  Less frequently than annually
- $\bigcirc$  Ad hoc
- $\bigcirc$  Other

 $\ensuremath{\boxdot}$  Provided financial support for academic or industry research on responsible investment

#### Description

Financially supporting Master's thesis covering two degrees scenario framework.



#### Frequency of contribution

- $\bigcirc$  Quarterly or more frequently
- $\bigcirc$  Biannually
- Annually
- Less frequently than annually
- $\bigcirc$  Ad hoc
- $\bigcirc$  Other

I Provided input and/or collaborated with academia on RI related work

#### Description

In addition to financially supporting academic work, we have also given input to university students or post-graduate students in their academic work regularly.

#### Frequency of contribution

- Quarterly or more frequently
- Biannually
- $\bigcirc$  Annually
- Less frequently than annually
- $\bigcirc$  Ad hoc
- $\bigcirc$  Other

 $\ensuremath{\boxtimes}$  Encouraged better transparency and disclosure of responsible investment practices across the investment industry

#### Description

In the annual questionnaire we ask for examples and RI principles from external asset managers.

#### Frequency of contribution

- Quarterly or more frequently
- Biannually
- Annually
- Less frequently than annually
- $\bigcirc$  Ad hoc
- $\bigcirc$  Other

Spoke publicly at events and conferences to promote responsible investment

#### Description

Speaking regularly in the industry events is business as usual for us. In 2017 the Tead of ESG spoke for example in institutional investor Symposium in Munich and spoke in the board professional Finland's event on responsible investing, as well as in a proxy advisory service provider's seminar in Stockholm. Our representative also spoke in Nasdaq's and Chamber of Commerce's ESG events.



#### Frequency of contribution

- Quarterly or more frequently
- $\bigcirc$  Biannually
- Annually
- Less frequently than annually
- $\bigcirc$  Ad hoc
- $\bigcirc$  Other
- □ Wrote and published in-house research papers on responsible investment
- □ Encouraged the adoption of the PRI
- □ Responded to RI related consultations by non-governmental organisations (OECD, FSB etc.)
- I Wrote and published articles on responsible investment in the media

#### Description

We wrote about ten ESG themed financial blogs in 2017. We also made a short video for retail investors to help them evaluate if the funds provided are responsible.

#### Frequency of contribution

- Quarterly or more frequently
- $\bigcirc$  Biannually
- $\bigcirc$  Annually
- $\odot$  Less frequently than annually
- $\bigcirc$  Ad hoc
- Other

□ A member of PRI advisory committees/ working groups, specify

☑ On the Board of, or officially advising, other RI organisations (e.g. local SIFs)

#### Description

OP Wealth Management's Head of ESG served as a board member of Finsif in 2017.

#### Frequency of contribution

- Quarterly or more frequently
- $\bigcirc$  Biannually
- $\bigcirc$  Annually
- Less frequently than annually
- $\bigcirc$  Ad hoc
- $\bigcirc$  Other

 $\Box$  Other, specify

 $\bigcirc$  No



# **SG 10.3** Describe any additional actions and initiatives that your organisation has taken part in during the reporting year to promote responsible investment [Optional]

OP Wealth Management is regularly asked by investors belonging to the asset owner category to explain how responsible investment activities can be developed and what are the requirements for adapting the UNPRI. We have written blogs related to responsible investing for promoting responsible investing also among retail investors. We also participate in seminars and panels regularly. One example of a public presentation on responsible investing is an annual retail investor gathering in Helsinki Fair Centre where we presented in 2017 on the issue of measuring the impact of investments. We have also presented or participated in other responsible investing events or mainstream investor events talking about ESG in several occasions in 2017.

SG 11	Volu	untary	Public	Additional Assessed	PRI 4,5,6
	SG 11.1	Indicate if your organisation - indivi public policy makers or regulators i			
	● Yes				
		individually			
	⊠ Yes,	in collaboration with others			
	SG 11.2	2 Select the methods you have u	used.		
	⊠ Er	ndorsed written submissions to govern	nments, regulators	or public policy-makers develope	ed by others
	🗆 Dr	rafted your own written submissions to	o governments, reg	ulators or public-policy markers	
		articipated in face-to-face meetings wi	ith government mer	nbers or officials to discuss polic	У
	∐ Ot	ther, specify			
	SG 11.3	3 Where you have made written regulatory authorities, indicate		idually or collaboratively) to gove y available.	rnments and
	● Yes,	publicly available			
	_				
		provide URL			
	<u>http:/</u>	//www.eacb.coop			
		provide URL			
	http:/	//www.amice-eu.org			
	$\odot$ No				
	○ No				
	SG 11.4	Provide a brief description of the m	ain topics your orga	anisation has engaged with publi	c policy-

We have contributed to EU Consultation on Sustainable Finance (High Level Expert Group on Sustainable Finance, interim report) in collaboration with EU Trade Associations ( www.eacb.coop and www.amice-eu.org ).



makers or regulators on.

#### Outsourcing to fiduciary managers and investment consultants

SG 12	Mandatory	Public	Core Assessed	PRI 4

#### New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 12.1	Indicate whether your organisation uses investment consultants.
---------	---

□ Yes, we use investment consultants

☑ No, we do not use investment consultants.

ESG issues in asset allocation				
SG 13	Mandatory	Public	Descriptive	PRI 1

#### New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 13.1	Indicate if your organisation executes scenario analysis and/or modelling in which the risk profile of future ESG trends at portfolio level is calculated.					
	We execute scenario analysis which includes factors representing the investment impacts of future environmental trends					
□ We exect trends	ute scenario analysis which includes	factors representing	the investment impacts of future	social		
□ We exect trends	ute scenario analysis which includes	factors representing	the investment impacts of future	governance		
	der scenario analysis that includes fa and opportunities	actors representing	the investment impacts of future of	climate-		
□ We exec	ute other scenario analysis, specify					
⊠ We do no	☑ We do not execute such scenario analysis and/or modelling					
4 Mandatory to Report Voluntary to Public Additional Assessed PRI 1 Disclose						
			·			
SG 14.1	SG 14.1 Describe the process used to identify short, medium and long-term risks and opportunities that could have a material impact on your organisation and its activities.					

OP Wealth Management has an annual process called 'mapping of operative risks'. The process is part of internal controls' annual process. Mapping is done on departmental level and is comprehensive process where all relevant operational risks are identified. Also, alternative action processes are presented in the process.



SG

# **SG 14.2** Some investment risks and opportunities arise as a result of long term trends. Indicate which of the following you act on.

- ☑ Changing demographics
- ☑ Climate change and related issues

# **SG 14.3** Indicate which of the following activities you have undertaken to respond to climate change risk and opportunity

- $\square$  Established a climate change sensitive or climate change integrated asset allocation strategy
- I Targeted low carbon or climate resilient investments
- $\ensuremath{\boxtimes}$  Reduced portfolio exposure to emissions intensive or fossil fuel holdings
- Used emissions data or analysis to inform investment decision making
- $\ensuremath{\boxdot}$  Sought climate change integration by companies
- □ Sought climate supportive policy from governments
- $\Box$  Other, specify
- $\hfill\square$  None of the above

#### SG 14.4 Indicate which of the following tools you use to manage emissions risks and opportunities

- $\Box$  Scenario analysis
- I Disclosure on emissions risk to clients/trustees/management/beneficiaries
- ☑ Climate-related targets
- I Encourage internal and/or external portfolio managers to monitor emissions risk
- Emissions risk monitoring and reporting are formalised into contracts when appointing managers
- ☑ Weighted average carbon intensity
- ☑ Carbon footprint (scope 1 and 2)
- ☑ Portfolio carbon footprint
- $\Box$  Total carbon emissions
- ☑ Carbon intensity
- ☑ Exposure to carbon-related assets
- $\hfill\square$  Other emissions metrics
- $\Box$  Other, specify
- $\Box$  None of the above
- ☑ Resource scarcity
- ☑ Technology developments
- $\Box$  Other, specify(1)
- $\Box$  Other, specify(2)
- □ None of the above

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# **SG 14.5** If you selected disclosure on emissions risks, list any specific climate related disclosure tools or frameworks that you used.

We publish quarterly weighted carbon intensity for equity and fixed income as well as balanced mutual funds. We calculate weighted average of carbon intensity of portfolio companies comprising level one and two emissions. The results are public and we share them at the company web page and fund's annual reports. For exclusion strategy we also utilise absolute carbon emission figures.

SG 15 Mandatory to Report Voluntary to Public Disclose	Descriptive	PRI 1
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#### New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 15.1	Indicate if your organisation allocates assets to, or manages, funds based on specific environmental and social themed areas.
SG 15.2	Indicate the percentage of your total AUM invested in environmental and social themed areas.
	%
0.7	
SG 15.3	Specify which thematic area(s) you invest in, indicate the percentage of your AUM in the particular asset class and provide a brief description.
	Area
⊠ Cle	an technology (including renewable energy)
	Asset class invested
٦	Z Listed equity
	% of AUM
	0.3



□ Fixed income - SSA

- □ Fixed income Corporate (financial)
- □ Fixed income Corporate (non-financial)
- □ Fixed income Securitised

□ Property

- □ Hedge funds
- $\Box$  Cash
- Other (1)

#### Brief description and measures of investment

# A mutual fund that invest in companies which are positively linked to the theme of climate change and clean tech in general.

- □ Green buildings
- □ Sustainable forestry
- □ Sustainable agriculture
- □ Microfinance
- □ SME financing
- □ Social enterprise / community investing
- □ Affordable housing
- □ Education
- □ Global health
- ☑ Water

#### Asset class investe

☑ Listed equity

% of AUM

#### 0.1

□ Fixed income - SSA

- □ Fixed income Corporate (financial)
- □ Fixed income Corporate (non-financial)
- □ Fixed income Securitised
- □ Property
- □ Hedge funds
- $\Box$  Cash
- □ Other (1)



Brief description and measures of investment
A mutual fund that invests in companies which are positively linked to water issue.
☑ Other area, specify
Low carbon fund
Asset class invested
☑ Listed equity
% of AUM
0.3
□ Fixed income - SSA
□ Fixed income - Corporate (financial)
□ Fixed income - Corporate (non-financial)
□ Fixed income - Securitised
Property
□ Hedge funds
□ Other (1)

Brief description and measures of investment

The fund invest in companies whose carbon intensity is well positioned in the sector comparison. The fund aims to halve the energy intensity compared to 'normal' fund operating without carbon focus.

 $\bigcirc$  No

#### Asset class implementation not reported in other modules

SG 16	Mandatory		Public	Descriptive	General
Asset Clas	S	Describe what processe	s are in place and	the outputs or outcomes achie	eved
Cash		When investing in cash management instruments we apply our exclusion list to instrument decision.			
Other (1) [as defined in Organisational Overview module] Balanced funds invests in other funds and the target funds are either examined on t ESG point of view (comprehensive ESG questionnaire) or they apply our principles responsible investing policy depending if they are externally or internally managed.				iples of	
SG 17	Mandatory		Public	Descriptive	Genera



### SG 17.1

Describe how you address ESG issues for externally managed assets for which a specific PRI asset class module has yet to be developed or for which you are not required to report because your assets are below the minimum threshold.

Asset Class	Describe what processes are in place and the outputs or outcomes achieved			
Hedge funds - DDQ	Select whether you use the PRI Hedge Fund DDQ O Yes No			
Hedge funds	As with long only managers, ESG is part of the due diligence carried out prior to investing and regular monitoring post investment. In addition, our goal is to engage with those managers who are not that developed with regards ESG. However, given lower adoption of responsible investing practices among hedge funds, our expectations for hedge funds are lower.			

# Innovation SG 18 Voluntary Public Descriptive General SG 18.1 Indicate whether any specific features of your approach to responsible investment are particularly innovative. Indicate whether any specific features of your approach to responsible investment are particularly innovative. Image: Western Structure Image:

SG 18.2	Describe any specific features of your approach to responsible investment that you believe are
36 10.2	particularly innovative.

We utilise ESG data to great extend not only as input in investment decicions but also in reporting our client mandates and individual mutual funds. Our advanced client / fund specific ESG reports feature information on rating distribution of investee companies, carbon footprint related information and impact related information. Impact related information is based on investee companies' revenue coming from pre-spcified activities, like pollution prevention, clean water and renewable energy.

#### $\bigcirc$ No





#### Do you disclose?

- $\odot$  We do not disclose to either clients/beneficiaries or the public.
- $\bigcirc$  We disclose to clients/beneficiaries only.
- ${\small { \odot } }$  We disclose to the public

The information disclosed to clients/beneficiaries is the same

Yes

 $\bigcirc$  No

#### **Disclosure to public and URL**

# Disclosure to public and URL Proad approach to RI incorporation Proad approach to RI incorporation strategy used Detailed explanation of RI incorporation strategy used Prequency Quarterly Prequency Biannually Prequently Annually Prequently than annually Ad hoc/when requested Prepuently URL Pression of fl/op-ryhma/vastuullisuus/vastuullisuus-liiketoiminnassa/sijoittaminen URL Pression of fl/op-ryhma/vastuullisuus/vastuullisuus-liiketoiminnassa/sijoittaminen

#### Listed equity - Engagement

#### Do you disclose?

- $\odot$  We do not disclose to either clients/beneficiaries or the public.
- $\bigcirc$  We disclose to clients/beneficiaries only.
- ${\small { \odot } }$  We disclose to the public



Yes

○ No

# **Disclosure to public and URL** Disclosure to public and URL ☑ Details on the overall engagement strategy I Details on the selection of engagement cases and definition of objectives of the selections, priorities and specific goals ☑ Number of engagements undertaken Breakdown of engagements by type/topic □ Breakdown of engagements by region I An assessment of the current status of the progress achieved and outcomes against defined objectives ☑ Examples of engagement cases □ Details on eventual escalation strategy taken after the initial dialogue has been unsuccessful (i.e. filing resolutions, issuing a statement, voting against management, divestment etc.) Details on whether the provided information has been externally assured I Outcomes that have been achieved from the engagement □ Other information Frequency □ Quarterly or more frequently ☑ Biannually □ Annually □ Less frequently than annually □ Ad-hoc/when requested URL https://uusi.op.fi/documents/20556/63974/Vaikuttamisen+periaatteet/384106d5-6613-4414-bfc2-296c79e9b36e https://uusi.op.fi/documents/20556/63974/Vastuullisen+sijoittamisen+raportti+2017/d54f9c98-7516-4431-9328-69a2c46a8728

Listed equity – (Proxy) Voting



#### Do you disclose?

- $\odot$  We do not disclose to either clients/beneficiaries or the public.
- $\bigcirc$  We disclose to clients/beneficiaries only.
- We disclose to the public

The information disclosed to clients/beneficiaries is the same

Yes

 $\bigcirc$  No

#### **Disclosure to public and URL**

#### Disclosure to public and URL

○ Explain all voting decisions

- $\odot$  Explain some voting decisions
- O Only explain abstentions and votes against management
- No explanations provided

#### Frequency

- □ Quarterly
- ☑ Biannually
- $\Box$  Annually
- $\hfill\square$  Less frequently than annually
- $\Box$  Ad hoc/when requested

#### URL

https://uusi.op.fi/documents/20556/63974/Vastuullisen+sijoittamisen+raportti+2017/d54f9c98-7516-4431-9328-69a2c46a8728

#### Listed equity - Incorporation

#### Do you disclose?

- $\odot$  We do not proactively disclose it to the public and/or clients/beneficiaries
- $\bigcirc$  We disclose to clients/beneficiaries only.
- We disclose it publicly

	The information	disclosed t	o clients/be	eneficiaries	is the same
--	-----------------	-------------	--------------	--------------	-------------

Yes

○ No

Disclosure to public and URL
Disclosure to public and URL
<ul> <li>○ Broad approach to ESG incorporation</li> </ul>
<ul> <li>Detailed explanation of ESG incorporation strategy used</li> </ul>
Frequency
Quarterly or more frequently
Biannually
☑ Annually
Less frequently than annually
□ Ad-hoc/when requested
URL https://uusi.op.fi/op-ryhma/vastuullisuus/vastuullisuus-liiketoiminnassa/sijoittaminen
URL https://uusi.op.fi/documents/20556/63974/Vastuullisen+sijoittamisen+periaatteet+uusin/f7f5e793-a2f6-475f- 839e-c5b713a277be

Property

Do you disclose?

 $\odot$  We do not disclose to either clients/beneficiaries or the public.

 $\bigcirc$  We disclose to clients/beneficiaries only.

• We disclose to the public

#### The information disclosed to clients/beneficiaries is the same

Yes

 $\bigcirc$  No



#### Disclosure to public and URL

#### Disclosure to public and URL

 $\hfill\square$  ESG information on how you select property investments

 $\ensuremath{\boxdot}$  ESG information on how you monitor and manage property investments

☑ Information on your property investments' ESG performance

□ Other

#### Frequency

□ Quarterly or more frequently

□ Biannually

- ☑ Annually
- $\hfill\square$  Less frequently than annually
- □ Ad-hoc/when requested

#### URL

https://uusi.op.fi/op-ryhma/vastuullisuus/vastuullisuus-liiketoiminnassa/sijoittaminen

#### Selection, Appointment and Monitoring

#### Do you disclose?

 $\odot$  We do not disclose to either clients/beneficiaries or the public.

- $\bigcirc$  We disclose to clients/beneficiaries only.
- ${\small { \odot } }$  We disclose to the public

The information disclosed to clients/beneficiaries is the same

Yes

○ No



Disclosure to public and URL

#### Disclosure to public and URL

 $\ensuremath{\boxdot}$  How responsible investment considerations are included in manager selection, appointment and monitoring processes

 $\Box$  Details of the responsible investment activities carried out by managers on your behalf

 $\Box$  E, S and/or G impacts and outcomes that have resulted from your managers' investments and/or active ownership

□ Other

#### Frequency

□ Quarterly or more frequently

 $\Box$  Biannually

☑ Annually

 $\hfill\square$  Less frequently than annually

 $\Box$  Ad-hoc/when requested

URL

https://uusi.op.fi/op-ryhma/vastuullisuus/vastuullisuus-liiketoiminnassa/sijoittaminen



# OP Wealth Management (OP Asset Management Ltd, OP Fund Management Ltd and OP Property Management Ltd)

# **Reported Information**

Public version

Indirect - Manager Selection, Appointment and Monitoring

# **PRI** disclaimer

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#### Listed Equity and Fixed Income Strategies

SAM 01	Mandatory	Public	Gateway	PRI 1
	Indicate which of the following ECC			

SAM 01.1

Indicate which of the following ESG incorporation strategies you require your external manager(s to implement on your behalf for all your listed equity and/or fixed income assets:

#### Active investment strategies

Active investment strategies	Listed Equity	FI - Corporate (financial)	FI - Corporate (non- financial)
Screening			
Thematic			
Integration	$\checkmark$	V	
None of the above			

#### Passive investment strategies

Passive investment strategies	Listed Equity	FI -Corporate (financial)	FI -Corporate (non- financial)
Screening			
Thematic			
Integration			
None of the above	$\checkmark$	V	V

#### SAM 01.2 Additional information. [Optional]

In the fall of 2017, we set a minimum criteria for all new external managers. In addition, we screen OP funds managed by external managers and require those managers to apply our exclusion list into these active portfolios.

Selection



#### **SAM 02**

Mandatory

Public

Core Assessed

PRI 1

SAM 02.1

Indicate what RI-related information your organisation typically covers in the majority of selection documentation for your external managers

	LE	FI - Corporate (financial)	FI - Corporate (non- financial)
Investment strategy and how ESG objectives relate to it			
ESG incorporation requirements	$\checkmark$	$\checkmark$	
ESG reporting requirements	$\checkmark$	V	
Other			
No RI information covered in the RFPs			

#### If you select any 'Other' option(s), specify

We are an asset manager and we cover a wide range of asset classes and strategies within each asset class. The investment strategy and how ESG objectives relate to it, become clear during the manager selection process as we comminicate with the potential managers.

SAM 02.2

Explain how your organisation evaluates the investment manager's ability to align between your investment strategy and their investment approach

Strategy



	LE	FI - Corporate (financial)?	FI - Corporate (non-financial)		
Assess the time horizon of the investment manager's offering vs. your/beneficiaries' requirements					
Assess the quality of investment policy and its reference to ESG		V			
Assess the investment approach and how ESG objectives are implemented in the investment process					
Review the manager's firm-level vs. product-level approach to RI					
Assess the ESG definitions to be used	V				
Other					
None of the above					

#### ESG people/oversight

	LE	FI - Corporate (financial)?	FI - Corporate (non- financial)?
Assess ESG expertise of investment teams	$\checkmark$	$\checkmark$	
Review the oversight and responsibilities of ESG implementation			
Review how is ESG implementation enforced /ensured			
Review the manager's RI-promotion efforts and engagement with the industry			
Other			
None of the above			

Process/portfolio construction/investment valuation



	LE	FI - Corporate (financial)?	FI - Corporate (non-financial)?
Review the process for ensuring the quality of the ESG data used	$\checkmark$		
Review and agree the use of ESG data in the investment decision making process			
Review and agree the impact of ESG analysis on investment decisions	V	V	
Review and agree ESG objectives (e.g. risk reduction, return seeking, real-world impact)	V	V	
Review and agree manager's ESG risk framework	$\checkmark$	$\checkmark$	
Review and agree ESG risk limits at athe portfolio level (portfolio construction) and other ESG objectives			
Review how ESG materiality is evaluated by the manager	V	V	
Review process for defining and communicating on ESG incidents			
Review and agree ESG reporting frequency and detail			
Other, specify			
None of the above			

#### SAM 02.3

#### 3 Indicate the selection process and its ESG/RI components

☑ Review ESG/RI responses to RfP, RfI, DDQ etc.

□ Review responses to PRI's Limited Partners' Responsible Investment Due Diligence Questionnaire (LP DDQ)

☑ Review publicly available information on ESG/RI

- □ Review assurance process on ESG/RI data and processes
- □ Review PRI Transparency Reports
- □ Request and discuss PRI Assessment Reports
- $\hfill\square$  Meetings with the potential shortlisted managers covering ESG/RI themes
- $\hfill\square$  Site visits to potential managers offices

 $\Box$  Other, specify



When selecting external managers does your organisation set any of the following:

	LE	FI - Corporate (financial)?	FI - Corporate (non- financial)?		
ESG performance development targets					
ESG score	$\checkmark$	$\checkmark$			
ESG weight					
Real world economy targets					
Other RI considerations					
None of the above					

SAM 02.5

Describe how the ESG information reviewed and discussed affects the selection decision making process.[OPTIONAL]

In the fall of 2017 we set a minimum criterion for all our new managers.

	Monit	toring	J			
SAM	05	Mar	ndatory	Public	Core Assessed	PRI 1
	SAM 0	)5.1	When monitoring managers, indicat			nent



	LE	FI - Corporate (financial)	FI - Corporate (non-financial)
ESG objectives linked to investment strategy			
Evidence on how the ESG incorporation strategy(ies) affected the investment decisions and financial / ESG performance of the portfolio/fund			
Compliance with investment restrictions and any controversial investment decisions			
ESG portfolio characteristics			
How ESG materiality has been evaluated by the manager in the monitored period	V	V	
Information on any ESG incidents			
Metrics on the real economy influence of the investments			
PRI Transparency Reports			
PRI Assessment Reports			
RI-promotion and engagement with the industry to enhance RI implementation	V	V	
Other general RI considerations in investment management agreements; specify			
None of the above			

SAM 05.2

When monitoring external managers, does your organisation set any of the following to measure compliance/progress



	LE	FI - Corporate (financial)	FI - Corporate (non- financial)
ESG score	$\checkmark$	$\checkmark$	
ESG weight			
ESG performance minimum threshold			
Real world economy targets			
Other RI considerations			
None of the above			

#### **Outputs and outcomes**

SAM 08	Mandatory to Report Voluntary to Disclose	Public	Descriptive	PRI 1

SAM 08.1 Describe how you ensure that best RI practice is applied to managing your assets

I Encourage improved RI practices with existing investment managers

#### Measures

We require managers to fill in an extensive ESG questionnaire as part of the initial DD. In addition, we require them to fill in the questionnaire annually as part of the monitoring.

☑ Move assets over to investment managers with better RI practices

#### Measures

We don't make new fund investments that do not meet our minimum responsible investing criteria. With regards our current managers, we engage with the responsible investing laggards with the option of redeeming from those managers potentially in the future.

 $\Box$  Other, specify

 $\hfill\square$  None of the above

SAM	09	Mar	ndatory	Public	Additional Assessed	PRI 1,6
	SAM 0	9.1	Provide examples of how ESG issu and/or monitoring process for your of			appointment

☑ Add Example 1



Topic or issue	Responsible investing practices
Conducted by	☑ Internal staff
Asset class	<ul> <li>All asset classes</li> <li>Listed Equity</li> <li>Fixed income – corporate (financial)</li> <li>Fixed income – corporate (non financial)</li> </ul>
Scope and process	As part of our standard ESG-related DD, we found out that a potential manager did not meet our responsible investing minimum criteria. The asset class is fixed income corporate non-financial.
Outcomes	We did not invest in the fund and informed the manager that the reason was their inadequate RI practises.

☑ Add Example 2

Topic or issue	Environmental and human rights impacts of a damn project
Conducted by	☑ Internal staff
Asset class	<ul> <li>All asset classes</li> <li>Listed Equity</li> <li>Fixed income – corporate (financial)</li> <li>Fixed income – corporate (non financial)</li> </ul>
Scope and process	Our external manager has invested in a company that owns part of a controversial dam project in Asia. We are engaging with that company.
Outcomes	The damn construction is well underway and we are trying to ensure that the damn will be operated sustainably.

 $\Box$  Add Example 3

□ Add Example 4

□ Add Example 5

 $\Box$  We are not able to provide examples

OP Wealth Management (OP Asset Management Ltd, OP Fund Management Ltd and OP Property Management Ltd)

**Reported Information** 

Public version

**Direct - Listed Equity Incorporation** 

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#### ESG incorporation in actively managed listed equities

Implementation processes						
LEI 01	Mandatory	Public	Core Assessed	PRI 1		

New selection options have been added to this indicator. Please review your prefilled responses carefully.

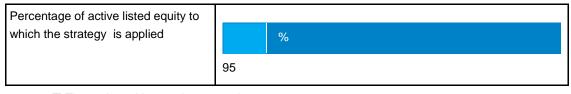
#### ESG incorporation strategy (select all that apply)

 $\hfill\square$  Screening alone (i.e. not combined with any other strategies)

 $\hfill\square$  Thematic alone (i.e. not combined with any other strategies)

 $\hfill\square$  Integration alone (i.e. not combined with any other strategies)

 $\ensuremath{\boxtimes}$  Screening and integration strategies



- $\hfill\square$  Thematic and integration strategies
- $\hfill\square$  Screening and thematic strategies
- ☑ All three strategies combined

Percentage of active listed equity to		
which the strategy is applied		%
	5	

□ We do not apply incorporation strategies

#### Total actively managed listed equities

100%



# **LEI 01.2** Describe your organisation's approach to incorporation and the reasons for choosing the particular ESG incorporation strategy/strategies.

We at OP Wealth Management apply several ESG strategies to our funds and client mandates. We think ESG strategies are related to each other and therefore applying one strategy supports one or more other strategies, therefore making the effects more powerful and impacting. The ESG strategies we use are ESG integration, active ownership, including different engagement strategies and proxy voting, exclusion based on international norms and arm treaties as well as climate risk related exclusion of coal based companies. Exclusion list is applied to all active direct investments. We also use thematic strategies that include theme funds but also bestin-class type of approach is used. Depending on the strategy, the main responsibility to execute the strategy is divided between analysts and investment decision makers and dedicated ESG specialists. The optimal way to execute most strategies is together with ESG specialists and investment decision makers as this yields fruitful debate and integrating different views and knowledge. Integrating ESG into investment decision making process is perhaps the most important ESG strategy and the ultimate goal of responsible investing. Our fund managers and analyst have a good level of knowledge on company and sector specific ESG issues. To further support the integration, we have prepared a guidance document on sector level ESG risks and opportunities for the use of portfolio managers and analysts. We also subscribe ESG research and ratings from service providers to be used in investment decision making and further own analysis. Last but not least, meetings with senior management of investee companies are part of the integration process. In quantitative strategies ESG factors are part of factor library and / or portfolio construction.

Thematic investing in sustainability related mega-trends provides attractive growth opportunities for companies involved and are thus interesting companies to invest in. Same integration and screening strategies are also used in thematic products.

#### LEI 01.3

If assets are managed using a combination of ESG incorporation strategies, briefly describe how these combinations are used. [Optional]

A good example of different strategies supporting each other and are used together is the threat of exclusion in case of unsuccessful engagement with investee company. Also, proxy voting can be used to enforce engagement if there is otherwise reluctance to commit change sought after. When initiating engagement process with a company we state that we have an option to exclude target company from our active investment universe. Public exclusion list further supports the purpose.

In thematic products investment universe is formed around the theme in question and thereafter other strategies are applied.

LEI 02	Vo	oluntary	Public	Additional Assessed	PRI 1
	LEI 02.1	Indicate what ESG information yo this information.	ou use in your ESG	incorporation strategies and who	provides
		ESG information			
	Indica	ate who provides this information			

SG research provider

□ Sell-side

□ In-house – specialised ESG analyst or team

□ In-house – analyst or portfolio manager

Company-related analysis or ratings



#### Indicate who provides this information

- ☑ ESG research provider
- ☑ Sell-side
- ☑ In-house specialised ESG analyst or team
- □ In-house analyst or portfolio manager
- Sector-related analysis or ratings

#### Indicate who provides this information

SG research provider

□ Sell-side

□ In-house – specialised ESG analyst or team

- □ In-house analyst or portfolio manager
- Country-related analysis or ratings

#### Indicate who provides this information

- □ ESG research provider
- ☑ Sell-side
- □ In-house specialised ESG analyst or team
- □ In-house analyst or portfolio manager
- Screened stock list

#### Indicate who provides this information

- Section ESG research provider
- ☑ Sell-side
- □ In-house specialised ESG analyst or team
- □ In-house analyst or portfolio manager
- ☑ ESG issue-specific analysis or ratings

#### Indicate who provides this information

- SG research provider
- ☑ Sell-side
- ☑ In-house specialised ESG analyst or team
- ☑ In-house analyst or portfolio manager
- □ Other, specify



## The ESG information we use include information from multiple providers. Data used depends on the incorporation in question.

In screening we use details on companies' compliance or non-compliance with international standards. Company ratings concerning violations include the nature and probability of the violation. This is our most important screening tool. We also screen for ESG ratings for certain portfolios.

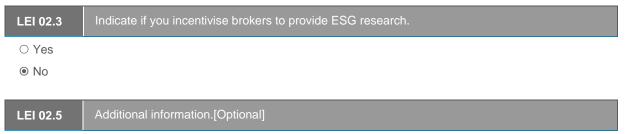


Data used in integration is supplied for example by ESG research providers and to some extend sell-side and CDP.

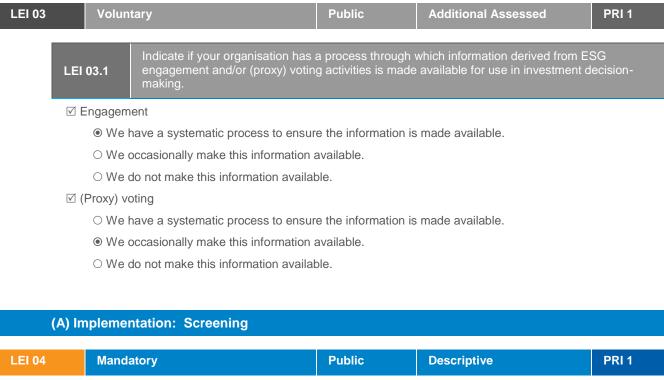
Sell-side produces increasing amounts of ESG-integrated research. The information may be related to, for example, emissions or mega trends. CDP generates emissions and water related data, Bloomberg publishes a wide range on information on ESG issues and uses it to create valuable company comparisons.

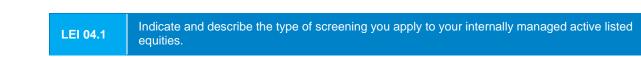
From ESG research provider we subscribe co2 emission data and other issuer specific ESG analysis. The data includes but is not limited to ESG ratings, which we utilise in quant models and in fundamental analysis with the help of ESG team.

Our portfolio managers, analysts and ESG personnel generate ESG information by discussing relevant ESG issues during executive meetings. A brief description of each discussion is recorded in a database accessible to all the members of our organisation.



We have previously used the capability to provide EGS research as a factor in broker evaluation. Some brokers have since then added ESG into their research consideration.





#### Type of screening

☑ Negative/exclusionary screening



#### Screened by

- Product
- ☑ Activity
- □ Sector
- □ Country/geographic region
- I Environmental and social practices and performance
- □ Corporate governance

#### Description

We rely on the expertise of GES Investment Service in screening our active direct investments. GES screens our holdings twice a year for controversial weapons (cluster munition, anti-personnel mines and nuclear weapons) and possible violations of international standards whereby companies can be excluded. We also screen out coal mining companies according to certain criteria and certain utilities that use coal as a fuel in producing electricity. In addition, portfolio managers have unlimited access to a database maintained by GES for monitoring companies for violations of international standards.

☑ Positive/best-in-class screening

#### Screened by

- Product
- ☑ Activity
- ☑ Sector
- □ Country/geographic region
- I Environmental and social practices and performance
- ☑ Corporate governance

#### Description

OP Climate Fund invests in companies that are in good position when the private and public sector are making investments directed at climate changes and reducing its adverse effects. For the purposes of the fund, screening identifies companies that benefit from the described activities. Climate change must be a key driver of business operations. Same applies to OP Water Fund, but the business driver of the investee companies relates to water. OP Low Carbon Fund chooses companies among those that are best within their sectors when it comes to carbon intensity of their operation. OP Sustainable World fund also has an equity component and the fund screens for top ESG rated companies using both the overall rating and 'letter' specific ratings as a screening tool.

☑ Norms-based screening

#### Screened by

- UN Global Compact Principles
- ☑ The UN Guiding Principles on Business and Human Rights
- ☑ International Labour Organization Conventions
- ☑ United Nations Convention Against Corruption
- ☑ OECD Guidelines for Multinational Enterprises
- □ Other, specify



#### Description

We rely on the expertise of GES Investment Service in screening our internally managed active listed equities. GES screens our holdings twice a year for possible violations of international norms and standards. In addition, portfolio managers have unlimited access to a database maintained by GES for monitoring companies for violations of international standards.

# **LEI 04.2** Describe how the screening criteria are established, how often the criteria are reviewed and how you notify clients and/or beneficiaries when changes are made.

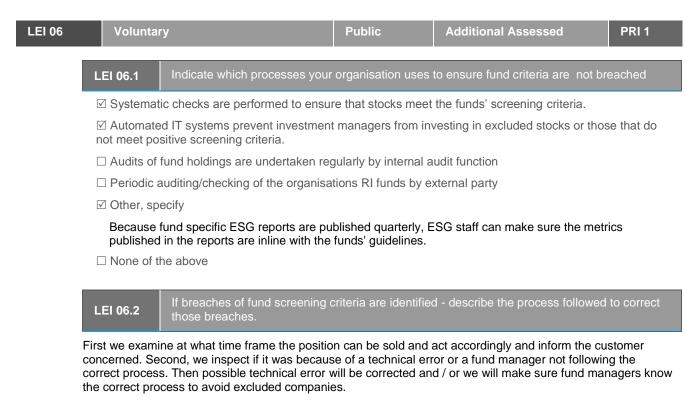
Our responsible investment guidelines specify how we expect our investee companies to comply with universally applied international ethical norms and standards. The screening criteria, i.e. the guidelines and standards to be observed, have been defined comprehensively to cover the effects of business operations on the surrounding society and the environment. The criteria are occasionally reviewed in connection with reassessing the principles for responsible investment. We notify our customers about any changes in connection with other customer communications. The screening criteria were re-examined in 2016 as certain coal related activities were added to list of avoided activities.

LEI 05	Mandato	ory	Public	Core Assessed	PRI 1			
	LEI 05.1	Indicate which processes your analysis.	organisation uses	to ensure screening is based on i	robust			
	Compreh	ensive ESG research is undertak	en or sourced to d	etermine companies' activities an	d products.			
		es are given the opportunity by yo inaccuracies	ou or your research	n provider to review ESG research	n on them			
		□ External research and data used to identify companies to be excluded/included is subject to internal audit by ESG/RI staff, the internal audit function or similar						
	☑ Third-part	☑ Third-party ESG ratings are updated regularly to ensure that portfolio holdings comply with fund policies.						
		□ A committee or body with representatives independent of the individuals who conduct company research reviews some or all screening decisions						
	□ A periodio	c review of the quality of the rese	arch undertaken or	provided is carried out				
	□ Review a	nd evaluation of external researc	h providers					
	□ Other, sp	ecify						
	□ None of t	he above						
	LEI 05.2	Indicate the proportion of your comprehensive ESG research		isted equity portfolio that is subjection strategy.	ct to			
	○ <10%							
	○ 10-50%							
	○ 51-90%							

- \_ 0, 00/
- >90%



- Quarterly or more frequently
- Bi-annually
- Annually
- $\odot$  Less frequently than annually



#### (B) Implementation: Thematic



Environmentally themed funds

- $\hfill\square$  Socially themed funds
- $\ensuremath{\boxdot}$  Combination of themes

LEI 07.2 Describe your organisation's processes relating to sustainability themed funds. [Optional]

In addition to our own analysis, we subscribe data from ESG research provider that helps us to identify companies whose products fit into different thematic categories we invest in. Currently all thematic funds are related to environment in one way or another. The latest addition, OP Sustainable World, that has also an equity component, highlights also social criteria in company the selection process.



08	Mandat	ory		Public	Core Assessed	PRI 1
L	EI 08.1	Indicate w and the pr	hich ESG factors yo oportion of actively	ou systematically managed listed	y research as part of your inve equity portfolios that is impacto	stment analysis ed by this analy
ESG issu	es	Proportion	impacted by anal	ysis		
Environme	ental		Environmental			
		○ <10%				
		○ 10-50%				
		○ 51-90%				
		● >90%				
Social						
			Social			
		○ <10%				
		○ 10-50%				
		○ 51-90%				
		● >90%				
Corporate						
Governand	e		Corporate Govern	nance		
		○ <10%				
		○ 10-50%				
		○ 51-90%				

LEI 09	Voluntar	у	Public	Additional Assessed	PRI 1
	LEI 09.1	Indicate which processes your robust analysis.	organisation uses	to ensure ESG integration is base	ed on a

I Comprehensive ESG research is undertaken or sourced to determine companies' activities and products



LEI 09.2	Indicate the proportion of your actively managed listed equity portfolio that is subject to comprehensive ESG research as part your integration strategy.
○ <10%	

- 10-50%
- 51-90%
- >90%

 $\boxdot$  Companies are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies

☑ Third-party ESG ratings are updated regularly.

# **LEI 09.3** Indicate how frequently third party ESG ratings that inform your ESG integration strategy are updated.

- Quarterly or more frequently
- Bi-Annually
- Annually
- Less frequently than annually
- □ A periodic review of the internal research is carried out

 $\Box$  Structured, regular ESG specific meetings between responsible investment staff and the fund manager or within the investments team

- □ ESG risk profile of a portfolio against benchmark
- □ Other, specify
- $\hfill\square$  None of the above

#### **LEI 09.5** Describe how ESG information is held and used by your portfolio managers.

I ESG information is held within centralised databases or tools and it is accessible by all relevant staff

 $\Box$  ESG information or analysis is a standard section or aspect of all company research notes or industry/sector analysis generated by investment staff

 $\square$  Systematic records are kept that capture how ESG information and research was incorporated into investment decisions

- □ Other, specify
- $\hfill\square$  None of the above

#### LEI 09.6 Additional information.[Optional]

Exclusion and screening related information is in centralised database all portfolio managers and analysts have access into. Also the ESG issues discussed in company meetings are filed into a place everybody can access. Individual company related ESG data can be accessed by the quant and ESG team. ESG team in turn analyse the research further for the use of relevant portfolio managers. Sell side ESG research is available for all portfolio managers.

LEI 10 Mandatory to Report Voluntary to Disclose	Public	Core Assessed	PRI 1
---	--------	---------------	-------

New selection options have been added to this indicator. Please review your prefilled responses carefully.



### ☑ Economic analysis

	Proportion of actively managed listed equity exposed to investment analysis
○ <10%	
○ 11-50%	
○ 51-90%	
90%	

☑ Industry analysis

 $\checkmark$ 

	Proportion of actively managed listed equity exposed to investment analysis
○ <10%	
○ 11-50%	
● 51-90%	
○ 90%	
Quality of ma	nagement

	Proportion of actively managed listed equity exposed to investment analysis
○ <10%	
○ 11-50%	
● 51-90%	
○ 90%	
Analysis of co	ompany strategy

ΜA

Droportion of activaly	managed listed aguit	v over a d to investme	nt on olyoio
Proportion of actively		y exposed to investme	ni anaivsis
,,,,,,, ,			

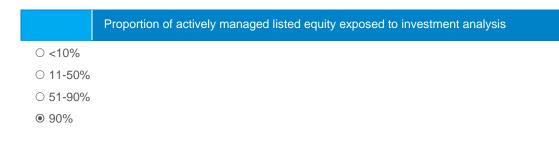
○ <10%

○ 11-50%

● 51-90%

○ 90%

Portfolio weighting



LEI 10.2a Indicate which methods are part of your process to integrate ESG information into fair value/fundamental analysis and/or portfolio construction.

- □ Adjustments to forecasted company financials (sales, operating costs, earnings, cash flows)
- □ Adjustments to valuation tools (discount rates, terminal value)
- □ Other adjustments to fair value projections, specify

### **LEI 10.3** Describe how you integrate ESG information into portfolio weighting.

We monitor portfolio exposure to sectors generally known to have pending or permanent ESG issues. The issues can be both company specific or mega trends related positive or negative sector developments. When a portfolio may also hold emerging market securities, corporate governance aspect and the economical consequences of country governance and social developments are considered. This applies also other than emerging markets but the effect is strongest in case of the emerging markets. In quantitative portfolios limitations apply on ESG rating distribution of portfolios. Limits are dynamic in nature ie portfolio companies' ESG rating distribution is compared against portfolios' benchmark. ESG rating distributions of portfolios are monitored from ESG reports in other systems.

#### LEI 10.4a Describe the methods you have used to adjust the income forecast / valuation tool

As we do not make own financial models but instead analyse prepared models, it is during this analysis where we evaluate the parameters given by the analysts and whether those parameters capture well enough the possible ESG risks and opportunities. Naturally, lower ESG risk reduces discount rate and vice versa. When there is a positive sales driver, for example climate change, that will be considered as additional source of income for a company in question. As this is more analysing research, this is not done in a very formal way.

□ Fair value/fundamental analysis

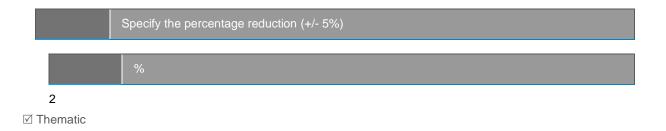
□ Other, specify

### ESG incorporation in passively managed listed equities **LEI 11** Mandatory to Report Voluntary to Public Descriptive PRI 1 **Disclose** Indicate if you manage passive listed equity funds that incorporate ESG issues in the index LEI 11.1 construction methodology. ○ Yes No **Outputs and outcomes** LEI 12 Public PRI 1 Voluntary Descriptive Indicate how your ESG incorporation strategies have influenced the composition of your portfolio(s) LEI 12.1 ☑ Screening



### Describe any reduction in your starting investment universe or other effects.

Active direct investments, equity or fixed income, no longer include companies that manufacture banned cluster munition, anti-personnel mines or nuclear weapons. Also, we have excluded from portfolios several companies that have confirmed breaches of international norms. In 2016 we added around 60 coal related companies to our exclusion list. The percentage share of the excluded companies from the corporate investment universe is around 1-2% and varies between markets.



Describe any alteration to your investment universe or other effects.

Thematic funds have strictly defined investment universe depending on the theme in question, be it climate change, low carbon or water.

### ☑ Integration of ESG issues



☑ Reduce or prioritise the investment universe

☑ Overweight/underweight at sector level

☑ Overweight/underweight at stock level

Buy/sell decisions

□ Other, specify

 $\Box$  None of the above

LEI 13	3	Volu	untary	Public	Additional Assessed	PRI 1
			Indicate whether your organisation Listed Equity has affected your port			nent in
□ We measure whether our approach to ESG issues impacts funds' reputation						

□ We measure whether our approach to ESG issues impacts funds' financial performance: return

□ We measure whether our approach to ESG issues impacts funds' financial performance: risk

☑ We measure whether our approach to ESG issues impacts funds' ESG performance



Describe the impact on:	Describe the impact	Which strategies were analysed?
Funds' ESG performance	Positive	□ Screening
	○ Negative	□ Integration
	○ No impact	✓ Thematic

 $\hfill\square$  None of the above

### **LEI 13.2** Describe how you are able to determine these outcomes.

We measure the positive environmental impact of our thematic funds. The metrics is based on data provided by external data provider. The data shows thematic funds' investments in general have much higher share of revenues coming from products that have a positive impact on environment. The figure is clearly higher than in case of 'average' or 'normal' portfolio.

114	Voluntary	Public	Descriptive	PRI 1
LEI 14	<b>4.1</b> Provide examples of ESG reporting year.	issues that affected your	investment view and/or perf	formance during
⊠ ES	G issue 1			
	ESG issue and explanation			
CEOs. W We have board. Ma	ny has seen multiple changes in its r 'e have seen this as alarming sign th addressed our concern in our meeti anagement have provided sound rea ined unclear.	hat the company's managings and conference calls	ement structure is not work with management and cha	ing properly. irman of the
	ESG incorporation strategy a	pplied		
□ Screer	ning			
🗆 Thema	atic			
☑ Integra	ation			
🗆 Combi	nation of ESG incorporation strategi	es		
	Impact on investment decisio	on or performance		
	/'s financial performance has clearly	lagged its expectations in	n 2017, which we see at lea	st partly

☑ ESG issue 2



### ESG issue and explanation

A company has expanded its consumer credit business rapidly during past years, along with many new competitors. We have been alarmed whether this growth in consumer lending is sustainable and ethical, given high interest rates of the offered loans and possible over-indebtness that the company is causing. We discussed this topic in our meeting with management, and learned that the company has strict and active practices for noticing and preventing over-indebtness. The company's credit policy seems to be much stricter than competition, thus less likely to promote the feared negative consequences.

#### ESG incorporation strategy applied

□ Screening

Thematic

☑ Integration

 $\hfill\square$  Combination of ESG incorporation strategies

#### mpact on investment decision or performance

Although shares of the company have been sold by now, the mentioned concern wasn't part of the reason as their credit policy seemed to be stricker than the market in genaral has.

☑ ESG issue 3

### ESG issue and explanation

A company we have invested in has established a joint venture with a company X, whose fund is also a big shareholder in the same company we have invested in. The big shareholder has a representative in the board. We have been concerned that this dual role of company X may cause conflict of interests between company X and other shareholders. However, in our meetings with the management, we have found out that the company X has no operational influence outside of the JV, and that the company X has separate teams working with the JV and the holding.

ESG incorporation strategy applied

□ Screening

□ Thematic

☑ Integration

□ Combination of ESG incorporation strategies

#### mpact on investment decision or performance

We have been able to hold the securities of the company in question because of the confidence regarding governance structures of the company we have invested in.

 $\square$  ESG issue 4

 $\Box$  ESG issue 5



OP Wealth Management (OP Asset Management Ltd, OP Fund Management Ltd and OP Property Management Ltd)

**Reported Information** 

Public version

**Direct - Listed Equity Active Ownership** 

## **PRI disclaimer**

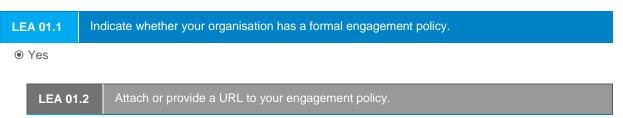
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### Engagement

**Overview** LEA 01 Mandatory **Public Core Assessed** PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.



○ Attachment provided:

• URL provided:

URL

https://uusi.op.fi/documents/20556/63974/Vaikuttamisen+periaatteet/384106d5-6613-4414-bfc2-296c79e9b36e

### **LEA 01.3** Indicate what your engagement policy covers:

- $\hfill\square$  Conflicts of interest
- □ Insider information
- □ Alignment with national stewardship code requirements
- □ Due diligence and monitoring process
- ☑ Prioritisation of engagements
- ☑ Transparency of engagement activities
- I Environmental factors
- ☑ Social factors
- ☑ Governance factors
- □ Other, describe
- $\Box$  None of the above

### **LEA 01.4** Provide a brief overview of your organization's approach to engagement

We engage with investee companies on many fronts. Most important aspects of our engagement are thematic engagements and international norms. However, we are active in other areas as well.

Currently we have three thematic engagement projects going on focusing on carbon, water and taxation. In these engagement projects we target companies that have high risks related to the theme and disclosure and processes have room for improvement.



If there is a proven violation of international norm, we start engagement process. The decision to start the process is done by the committee of responsible investing. If the company response is lacking ambition or concept of seriousness, we will deal the issue again in the committee and may add the company into the exclusion list.

More informal way to engage is in company meetings where we regularly discuss relevant ESG issues with the management. In addition to above, we engage with companies in domestic market on corporate governance issues before annual meetings. Engagament is typically conducted with the management or board members. Governance issues that we highlight are described in the OP Fund Management Company's ownership policy.

### $\bigcirc$ No

LEA 02	Mandatory		Public	Gateway	PRI 1,2,3	
	LEA 02	2.1	Indicate the method of engageme	ent, giving reasons	for the interaction.	

Type of engagement	Reason for interaction
Individual/Internal staff engagements	<ul> <li>To influence corporate practice (or identify the need to influence) on ESG issues</li> <li>To encourage improved/increased ESG disclosure</li> <li>Other, specify</li> <li>We do not engage via internal staff</li> </ul>
Collaborative engagements	<ul> <li>To influence corporate practice (or identify the need to influence) on ESG issues</li> <li>To encourage improved/inreased ESG disclosure</li> <li>Other, specify</li> <li>We do not engage via collaborative engagements</li> <li>Please specify why your organisation does not engage via collaborative engagements.</li> <li>In 2017, we have been active in Internal staff engagements and Service provider engagements. At the end of 2017, we joined the Climate Action 100+ Collaborative Engagement project.</li> </ul>
Service provider engagements	<ul> <li>To influence corporate practice (or identify the need to influence) on ESG issues</li> <li>To encourage improved/increased ESG disclosure</li> <li>Other, specify</li> <li>We do not engage via service providers</li> </ul>

### **Process**

### Process for engagements run internally



LEA 03	Mandato	ory	Public	Core Assessed	PRI 2
	New selectior carefully.	n options have been added to t	his indicator. Plea	se review your prefilled respor	ISES
	LEA 03.1	Indicate whether your organisa engagement activities carried o		rocess for identifying and prioritis	ing
	Yes				
	LEA 03	<b>3.2</b> Describe the criteria used internal staff.	to identify and prio	ritise engagement activities carrie	ed out by
	🗆 Geo	graphy / market of the companies	S		
	□ Mate	eriality of ESG factors			
	□ Syst	temic risks to global portfolios			
	🗆 Expo	osure (holdings)			
	⊠ In re	esponse to ESG impacts that have	e already occurred.		
	🗆 As a	a response to divestment pressure	е		
		sultation with clients/beneficiaries	6		
		sultation with other stakeholders	(i.e. NGOs, trade u	nions etc.)	
	🗆 As a	a follow-up from a voting decision			
	Clier	nt request			
	□ Othe	er, describe			
	○ No				

LEA 04	Mandatory	Public	Core Assessed	PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

LEA 04.1	Indicate if you define specific objectives for your engagement activities.
Yes	
• Ye	es, for all engagement activities

- $\odot$  Yes, for the majority of engagement activities
- $\odot$  Yes, for a minority of engagement activities
- $\odot$  We do not define specific objectives for engagement activities carried out by internal staff.



## **LEA 04.2** Indicate if you monitor the actions that companies take during and following your engagements activities carried out by internal staff.

#### Yes

- Yes, in all cases
- $\odot$  Yes, in the majority of cases
- $\odot$  Yes, in the minority of cases

 $\odot$  We do not monitor the actions that companies take following engagement activities carried out by internal staff.

# **LEA 04.3** Indicate if you do any of the following to monitor and evaluate the progress of your engagement activities carried out by internal staff.

□ Define timelines for your objectives

- ☑ Tracking and/or monitoring progress against defined objectives
- I Tracking and or monitoring progress of actions taken when original objectives are not met
- I Revisit and, if necessary, revise objectives on continuous basis
- □ Other, please specify
- □ We do not monitor and evaluate progress of engagement activities carried out by internal staff

### Process for engagements conducted with/on your behalf by service providers

LEA 07 Mandatory	Public	Core Assessed	PRI 2,4
------------------	--------	---------------	---------

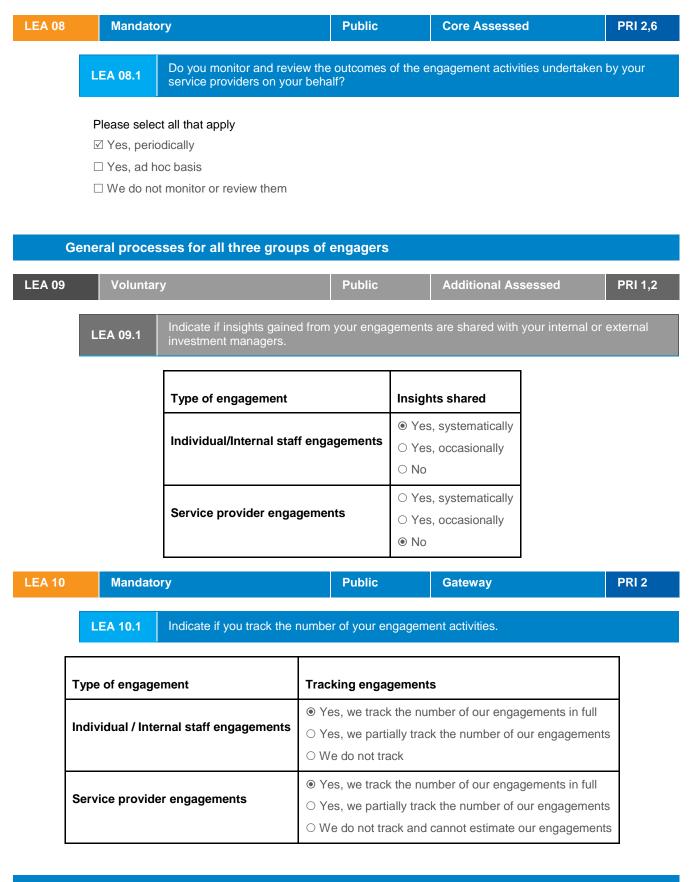
New selection options have been added to this indicator. Please review your prefilled responses carefully.

LEA	07.1	7.1 Indicate if you play a role in the engagement process that your service provider conducts on your behalf.			
۲	Yes				
	LEA 0	7.2	Indicate the role(s) you play in engagements that your service provider conducts on your behalf.		
☑ Discuss the topic (or ESG issue(s)) of engagement					
	☑ Discuss the rationale for engagement				

- ☑ Discuss the objectives of the engagement
- Select the companies to be engaged with
- □ Discuss the frequency/intensity of interactions with companies
- □ Discuss next steps for engagement activity
- Participate directly in certain engagements with your service provider
- □ Other, specify
- □ We play no role in engagements that our service provider conducts.

 $\bigcirc$  No





**Outputs and outcomes** 



LEA 11 Mandatory to Report Voluntary to Disclose			Public	Core A	Assessed	PRI 2	
LE	<b>LEA 11.1</b> Indicate the amount of your listed equities portfolio with which your organisation engaged durin the reporting year.					aged during	
		Number of companies engaged (avoid double counting, see explanatory notes)	Pr 5%	oportion (to the ne	earest	Specify the basis on this percentage is calculated	which
Individua Internal st engageme	aff	Number of companies engaged 13	0	Proportion (to th nearest 5%)	e	Specify the basis which this percent is calculated of the total number of companies you hold of the total value of listed equity holdings	ntage of
Service pi engageme		50		Proportion (to th nearest 5%)	е	Specify the basis which this percen is calculated	

L	E,	Α	1	1	

Indicate the proportion of engagements that involved multiple, substantive and detailed discussions or interactions with a company during the reporting year relating to ESG issue.

Type of engagement	% Comprehensive engagements
	<ul><li>● &gt; 50%</li><li>○ 10-50%</li></ul>
Individual / Internal staff engagements	○ <10% ○ None
	<ul><li>● &gt;50%</li><li>○ 10-50%</li></ul>
Service provider engagements	○ <10% ○ None

LEA 11.4

Indicate the percentage of your service provider engagements that you had some involvement in during the reporting year.

● of the total number of companies you hold

-

 $\bigcirc$  of the total value of your listed equity holdings

Type of engagement	% of engagements with some involvement
Service provider engagements	● >50%
	○ 10-50%
	○ <10%
	○ None

### LEA 11.5

Additional information. [Optional

On the individual / internal staff engagements we have only included a number of companies we have systematically engaged due to norm breach. In addition, our portfolio managers discuss ESG issues in company meetings. The amount of those discussions has not been included in the numbers above.

EA 12	Volunta	ary	Public	Additional Assessed	PRI 2
LEA 12	2.1	Indicate which of the following you	ur engagement inv	olved.	
☑ Lette	☑ Letters and emails to companies				
0	In sor	ne cases			
0	In ma	jority cases			
۲	) In all (	cases			
⊠ Mee	etings a	nd/or calls with the appropriate tea	am		
۲	In sor	ne cases			
0	$\odot$ In majority cases				
0	$\odot$ In all cases				
□ Visit	$\Box$ Visits to operations				
☑ Part	✓ Participation in roadshows				
۲	In some cases				
0	$\odot$ In majority cases				
0	○ In all cases				
□ Othe	er, spe	cify			
LEA 12	2.2	Additional information. [Optional]			
The num	bers at	pove refer to the engagements carr	ried out by our inte	rnal staff.	





Do you track number of companies that changed or made a formal commitment to change in the reporting year following your organisation's and/or your service provider's engagement activities?

#### • Yes, we do track information

	Indicate the number of companies that changed or made a formal commitment to change in the reporting year following your organisation's and/or your service provider's engagement activities.
--	---

	Number of companies	% of total portfolio		
Individual / Internal staff engagements	6	% of total Portfolio 0		
Service provider engagements	4	% of total Portfolio 0		

○ We do not track this information

 $\bigcirc$  No

LEA 14	Voluntary		Public	Additional Assessed	PRI 2
LE	A 14.1	Provide examples of the engager during the reporting year.	ments that your org	anisation or your service provide	r carried out
$\checkmark$	Add Exan	nple 1			



ESG factors	<ul> <li>□ Environment</li> <li>□ Social</li> <li>□ Governance</li> <li>☑ Multiple</li> </ul>
ESG issue	Dam collapse and resulted environmental and social impact
Conducted by	<ul> <li>☑ Individual / Internal</li> <li>□ Service provider</li> </ul>
Objectives	Environmental and social impacts are being evaluated and compensated. Likelihood of future dam collapses at other sites is decreased.
Scope and Process	The company in question has taken the remediation work seriously and they are organizing periodic update calls on their remediation work.
Outcomes	The engagement objectives are almost fully met.

☑ Add Example 2

ESG factors	<ul> <li>□ Environment</li> <li>□ Social</li> <li>☑ Governance</li> <li>□ Multiple</li> </ul>
ESG issue	Board independence
Conducted by	<ul> <li>☑ Individual / Internal</li> <li>□ Service provider</li> </ul>
Objectives	The board independence requirement of Finnish corporate governance code was not met at a small listed company.
Scope and Process	We were in contact with the company prior to AGM.
Outcomes	The company organised an EGM shortly after the AGM, to fix the board composition issue.

☑ Add Example 3



ESG factors	<ul> <li>Environment</li> <li>Social</li> <li>Governance</li> <li>Multiple</li> </ul>
ESG issue	Water
Conducted by	<ul> <li>□ Individual / Internal</li> <li>☑ Service provider</li> </ul>
Objectives	Improve water risk management and disclosure practices of the involved companies.
Scope and Process	20 companies targeted in a 2-3 year project.
Outcomes	The engagement work only just started in 2017, so not much development has yet occured.

- □ Add Example 4
- □ Add Example 5
- □ Add Example 6
- □ Add Example 7
- □ Add Example 8
- □ Add Example 9
- □ Add Example 10

### (Proxy) voting and shareholder resolutions

Over	view			
LEA 15	Mandatory	Public	Core Assessed	PRI 1,2,3

New selection options have been added to this indicator. Please review your prefilled responses carefully.

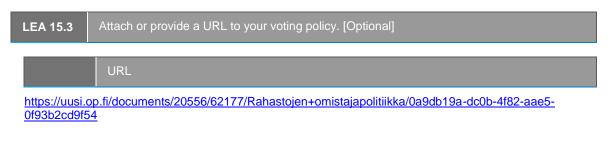
LEA 15.1 Indicate whether your organisation has a formal voting policy.

Yes



### **LEA 15.2** Indicate what your voting policy covers:

- ☑ Conflicts of interest
- $\hfill\square$  Share blocking
- □ Securities lending process
- □ Prioritisation of voting activities
- $\ensuremath{\boxdot}$  Decision making processes
- ☑ Environmental factors
- ☑ Social factors
- ☑ Governance factors
- □ Filing/co-filing resolutions
- □ Extraordinary meetings
- □ Regional voting practices
- ☑ Transparency of proxy voting activities
- □ Company dialogue pre/post vote
- □ Other, describe
- □ None of the above



### **LEA 15.4** Provide a brief overview of your organization's approach to (proxy) voting.

OP Wealth Management attends companies' annual general and extraordinary meetings mainly in the Helsinki Stock Exchange listed companies. We represent OP Funds and selected clients in the meetings. In 2017 we made a commitment to start proxy voting internationally by the end of 2017, with a goal to increase our voting activity signifigantly over the next three years. We already voted in a few meetings at the end of 2017.

Decisions concerning statements on issues included in the general meetings' agendas are made in accordance with the decision-making processes of OP Fund Management company and clients concerned. When representing clients in AGMs and EGMs, OP Wealth Management always follows the instructions given by clients.

 $\bigcirc$  No





Approach

• We use our own research or voting team and make voting decisions without the use of service providers.

### Based on

- our own voting policy
- our clients' requests or policy
- other, explain

 $\odot$  We hire service provider(s) that make voting recommendations or provide research that we use to inform our voting decisions.

 $\bigcirc$  We hire service provider(s) that make voting decisions on our behalf, except for some pre-defined scenarios for which we review and make voting decisions.

○ We hire service provider(s) that make voting decisions on our behalf.

LEA 16.2

Provide an overview of how you ensure your voting policy is adhered to, giving details of your approach when exceptions to the policy are made (if applicable).

The instructions how to vote in the Finnish meetings are always given for each meeting according to the decision making process communicated in the ownership policy of OP Fund Management company. The instructions are given in writing a meeting by meeting.

### LEA 16.3 Additional information.[Optional]

Other than OP Fund Management Company's votes, voting decisions are always made by our customers.

As we have started to proxy vote internationally, going forward we will be using more and more proxy voting research to inform us.

LEA 18	Voluntary	Public	Descriptive	PRI 2
--------	-----------	--------	-------------	-------

New selection options have been added to this indicator. Please review your prefilled responses carefully.

LEA 18.1	Describe your involvement in any projects to improve the voting trail and/or to obtain vote confirmation .
----------	--

We have requested an international service provider to explain their vote confirmation capabilities.

	LEA 19	Voluntary	Public	Additional Assessed	PRI 2
--	--------	-----------	--------	---------------------	-------

## New selection options have been added to this indicator. Please review your prefilled responses carefully.

LEA 19.1	Indicate if your organisation has a securities lending programme.
⊖ Yes	
No	





#### We are exploring the optimal way to arrange a securities lending programme.



## New selection options have been added to this indicator. Please review your prefilled responses carefully.

LEA 20.1	Indicate whether you or the service providers acting on your behalf raise any concerns with companies ahead of voting
----------	---

- $\odot$  Yes, in most cases
- Sometimes, in the following cases:
  - ☑ Votes for selected markets
  - ☑ Votes relating to certain ESG issues
  - □ Votes for significant shareholdings
  - □ Votes for companies we are engaging with
  - $\Box$  On request by clients
  - □ Other
- O Neither we nor our service provider raise concerns with companies ahead of voting



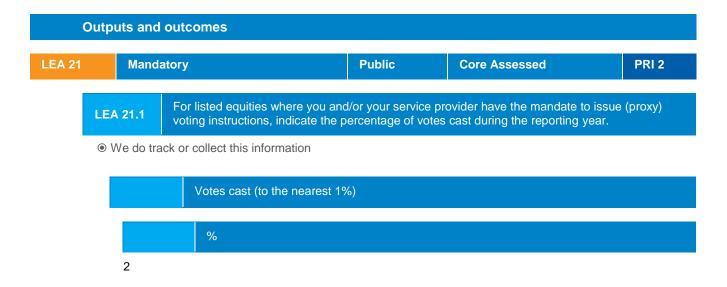
- Yes, in most cases
- Sometimes, in the following cases.
  - ☑ Votes in selected markets
  - ☑ Votes on certain issues
  - □ Votes for significant shareholdings
  - □ Votes for companies we are engaging with
  - $\hfill\square$  On request by clients
  - $\Box$  On request by companies
  - Other
- $\odot$  We do not communicate the rationale to companies

 $\odot$  Not applicable because we and/or our service providers do not abstain or vote against management recommendations

### LEA 20.3 Additional information. [Optional]

During 2017, we were active in Finnish Annual General Meetings and made our first proxy votes abroad, with the goal to increase our voting activity abroad signifigantly over the next three years. Finnish Annual General Meeting practise is such that meeting items seldom get voted (decisions are made without voting). We typically discuss ahead of the meetings on the issues that are not in accordance with Finnish corporate governance code. Most of the issues are related the board independence or board diversity.





Specify the basis on which this percentage is calculated

○ of the total number of ballot items on which you could have issued instructions

• of the total number of company meetings at which you could have voted

 $\bigcirc$  of the total value of your listed equity holdings on which you could have voted

### **LEA 21.2** Explain your reason(s) for not voting certain holdings

- □ Shares were blocked
- □ Notice, ballots or materials not received in time
- □ Missed deadline
- Geographical restrictions (non-home market)
- ☑ Cost
- $\Box$  Conflicts of interest
- ☑ Holdings deemed too small

 $\Box$  Administrative impediments (e.g., power of attorney requirements, ineligibility due to participation in share placement)

- $\hfill\square$  On request by clients
- Other

 $\bigcirc$  We do not track or collect this information

### **LEA 21.3** Additional information. [Optional]

Our proxy voting set-up was up and running in the last weeks of the year. In the coming years we will be increasing our proxy voting activity signifigantly outside the Finnish homemarket, where we have been active for many years.

LEA 22	Mandatory	Public	Additional Assessed	PRI 2
--------	-----------	--------	---------------------	-------



## LEA 22.1

## Indicate if you track the voting instructions that you and/or your service provider on your behalf have issued.

• Yes, we track this information

2 Of the voting instructions that you and/or third parties on your behalf issued, indicate the proportion of ballot items that were:

Voting instructions	Breakdown as percentage of votes cast
For (supporting) management recommendations	% 99.7
Against (opposing) management recommendations	%
	0.3
Abstentions	% 0

100%

### **LEA 22.3** Describe the actions you take in relation to voting against management recommendations.

In Finland, we typically discuss ahead of the meetings on the issues that are not in accordance with Finnish corporate governance code. With regards proxy voting abroad, we don't typically discuss our votes against management recommendations with the company representatives ahead the meetings.

 $\bigcirc$  No, we do not track this information

LEA 23	Voluntary	Public	Descriptive	PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

	Indicate if your organisation directly or via a service provider filed or co-filed any ESG shareholder resolutions during the reporting year.
⊖ Yes	
No	



OP Fund Management company's voting policy includes statements on environmental and social issues. The funds of OP Fund Management company generally support environmental and social shareholder proposals with certain limitations, which can be found in the public ownership policy.

LEA 24 Volu	untary	Public	Descriptive	PRI 2
-------------	--------	--------	-------------	-------

New selection options have been added to this indicator. Please review your prefilled responses carefully.

☑ Add Example 1

ESG Factors	<ul> <li>□ Environment</li> <li>□ Social</li> <li>☑ Governance</li> </ul>
ESG issue	Board independence
Conducted by	<ul> <li>✓ Individual/Internal</li> <li>□ Service provider</li> </ul>
Objectives	The objective was to get a more independent board for an Australian company.
Scope and Process	We voted against the election of a certain board member into a board of an Australian company due to insufficient independence of the board.
Outcomes	The board member was chosen to the board, despite our vote against.

☑ Add Example 2



ESG Factors	<ul> <li>□ Environment</li> <li>☑ Social</li> <li>□ Governance</li> </ul>
ESG issue	Diversity on all levels of the company
Conducted by	<ul> <li>✓ Individual/Internal</li> <li>□ Service provider</li> </ul>
Objectives	The objectives of the shareholder proposal were too prescriptive for an AGM.
Scope and Process	We voted against the shareholder proposal.
Outcomes	The shareholder in charge of the proposal was absent, so the meeting did not resolve on the items.

- $\Box$  Add Example 3
- □ Add Example 4
- □ Add Example 5
- □ Add Example 6

□ Add Example 7

□ Add Example 8

 $\Box$  Add Example 9

□ Add Example 10



OP Wealth Management (OP Asset Management Ltd, OP Fund Management Ltd and OP Property Management Ltd)

**Reported Information** 

Public version

**Direct - Fixed Income** 

## **PRI** disclaimer

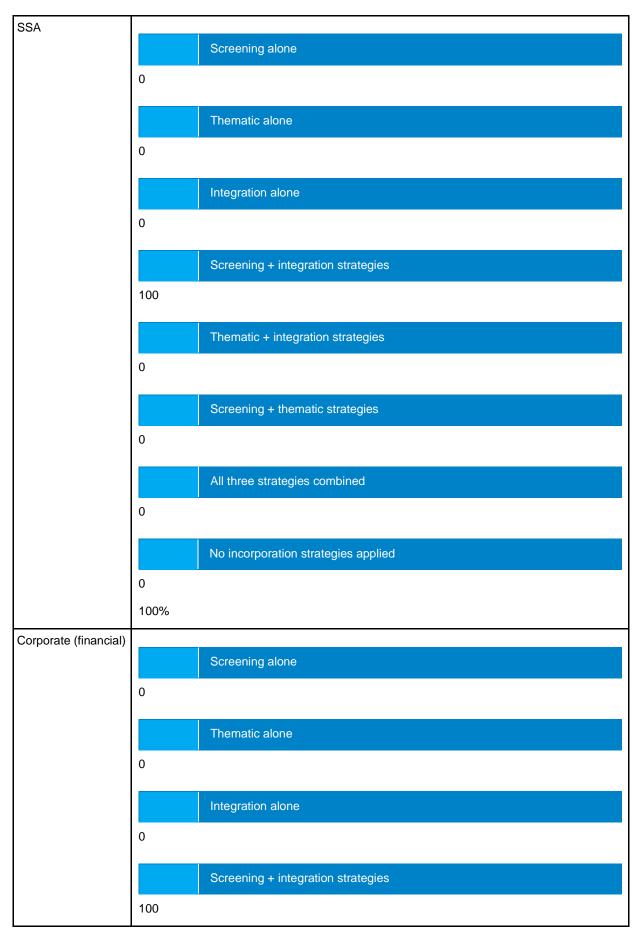
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### ESG incorporation in actively managed fixed income

	Imple	mentat	ion processes			
FI 01		Manda	atory	Public	Gateway	PRI 1
	FI 0	1.1	Indicate 1) Which ESG incorpora actively managed fixed income in managed fixed income investmen	vestments; and 2)	The proportion (+/- 5%) of your t	

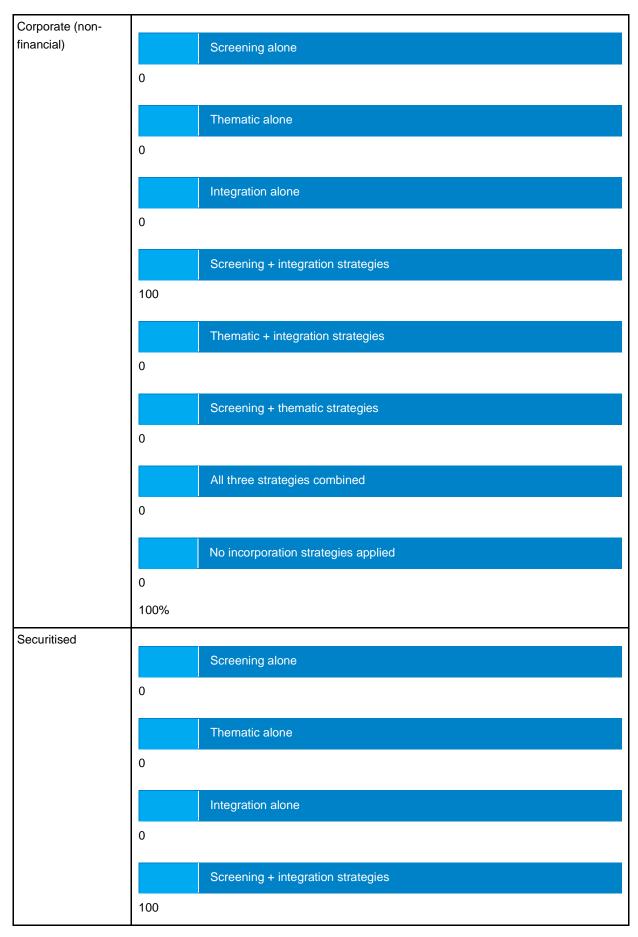




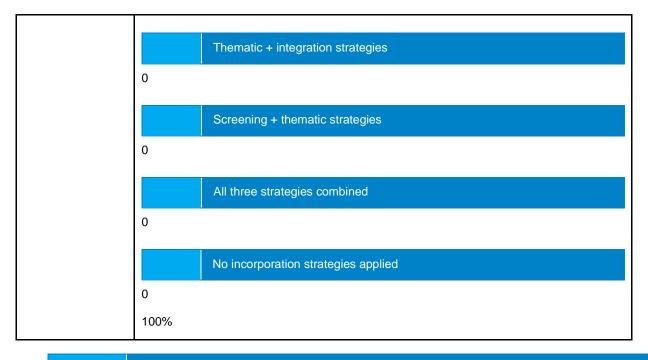


	Thematic + integration strategies
0	
	Screening + thematic strategies
0	
	All three strategies combined
0	
	No incorporation strategies applied
0	
100%	









### FI 01.2

## Describe your reasons for choosing a particular ESG incorporation strategy and how combinations of strategies are used.

All our direct active corporate fixed income securities are screened similar way as are the direct active equity investments. Integration is a separate incorporation although it also derives some information on the same database that has information related to screening. Fund managers can choose companies from investment universe that has screened out excluded items, like certain coal mining and manufacturers of illegal weapons. Fund managers and analyst integrate relevant ESG information in their investment decision making. The information can come from different sources like ESG team, their company meetings that include ESG discussion topics, data vendor or from external ESG research. When it comes SSA, our view is that credit rating mirrors at least partially also ESG profile of the emitter. In 2017 we introduced exclusion criteria also into sovereign fixed income space.

FI 02		Mandatory to Report Voluntary to Disclose		Public	Core Assessed	PRI 1
	FI 0	2.1	Indicate which ESG factors you s	systematically resea	arch as part of your analysis on is	suers.

### Select all that apply

	SSA	Corporate (financial)	Corporate (non-financial)	Securitised
	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Environmental data				
	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Social data				
	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Governance data				



I Raw ESG company data

### Indicate who provides this information

SG research provider

□ Sell-side

□ In-house – specialised ESG analyst or team

□ In-house – FI analyst, PM or risk team

 $\Box$  Other, specify

ESG factor specific analysis

### Indicate who provides this information

- $\ensuremath{\boxtimes}$  ESG research provider
- ☑ Sell-side

☑ In-house – specialised ESG analyst or team

□ In-house – FI analyst, PM or risk team

□ Other, specify

☑ Issuer-level ESG analysis

### Indicate who provides this information

ESG research provider
 Sell-side
 In-house – specialised ESG analyst or team
 In-house – FI analyst, PM or risk team
 Other, specify

 $\ensuremath{\boxdot}$  Sector-level ESG analysis

### Indicate who provides this information

SG research provider

 $\Box$  Sell-side

□ In-house – specialised ESG analyst or team

□ In-house – FI analyst, PM or risk team

 $\Box$  Other, specify

☑ Country-level ESG analysis

### Indicate who provides this information

 $\Box$  ESG research provider

☑ Sell-side

□ In-house – specialised ESG analyst or team

□ In-house – FI analyst, PM or risk team

☑ Other, specify



Mainly from credit rating agencies.

## **FI 02.3** Provide a brief description of the ESG information used, highlighting any differences in sources of information across your ESG incorporation strategies.

The ESG information we use include information from multiple providers. Data used depends on the incorporation in question. In screening we use details on companies' compliance or non-compliance with international standards. Company ratings concerning violations include the nature and probability of the violation. This is our most important screening tool. Data used in integration is supplied by ESG research providers, sell-side, Bloomberg and CDP. Sell-side produces increasing amounts of ESG-integrated research. The information may be related to, for example, emissions or mega trends. CDP generates emissions data, Bloomberg publishes a wide range on information on ESG issues and uses it to create valuable company comparisons. In fixed income creadit rating agencies supply creadit ratings, which, in ur opinion, integrates ESG issues more more. From ESG research provider we subscribe co2 emission data and other issuer specific ESG analysis, including but not limited to ESG ratings and data, which we utilise in quant models and in fundamental analysis with the help of ESG team. Our portfolio managers, analysts and ESG personnel generate ESG information by discussing relevant ESG issues during executive meetings. A brief description of each discussion is recorded in a database accessible to all the members of our organisation.

FI 03		Mandatory		Public	Additional Assessed	PRI 1
	FI 0:	3.1	Indicate how you ensure that you	Ir ESG research pr	ocess is robust:	

 $\ensuremath{\boxtimes}$  Issuers are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies

 $\blacksquare$  Issuer information and/or ESG ratings are updated regularly to ensure ESG research is accurate

- $\hfill\square$  Internal audits of ESG research are undertaken in a systematic way
- □ ESG analysis is benchmarked for quality against other providers
- □ Other, specify
- $\Box$  None of the above

### **FI 03.2** Describe how your ESG information or analysis is shared among your investment team.

arnothing ESG information is held within a centralised database and is accessible to all investment staff

□ ESG information is a standard item on all individual issuer summaries, 'tear sheets', 'dashboards' or similar documents

□ Investment staff are required to discuss ESG information on issuers as a standard item during investment committee meetings

□ Records capture how ESG information and research was incorporated into investment decisions

□ Other, specify

 $\hfill\square$  None of the above



### FI 03.3 Additional information. [Optional]

Exclusion and screening related information is in centralised database all portfolio managers and analysts have access into. Also the ESG issues discussed in company meetings are filed into a place everybody can access. Individual company related ESG data can be accessed by the quant and ESG team. ESG team in turn analyse the research further for the use of relevant portfolio managers. Sell side ESG research is available for all portfolio managers.

### (A) Implementation: Screening

FI 04	Mandatory		Public	Gateway	PRI 1	
	FI 0	4.1	Indicate the type of screening you	u conduct.		

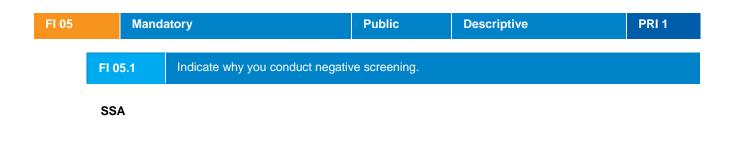
### Select all that apply

	SSA	Corporate (financial)	Corporate (non-financial)	Securitised
Negative/exclusionary screening	$\checkmark$	V	V	
Positive/best-in-class screening		$\checkmark$	$\checkmark$	$\checkmark$
Norms-based screening	$\checkmark$	V	V	

FI 04.2

Describe your approach to screening for internally managed active fixed income

We rely on the expertise of GES Investment Service in screening our internally managed active corporate fixed income. We use the same exclusion screening in fixed income as we do in equities. GES screens our holdings twice a year for possible violations of international standards. In 2016 we introduced a product that uses best in class approach in ESG rating also in corporate fixed income investments. In 2017 we introduced exclusion policy also for soverereign fixed income investments. Portfolio managers have unlimited access to a database maintained by GES for monitoring companies for violations of international standards. This helps in avoiding investing in companies that our responsible investing policy excludes, although the trade management system also makes it impossible to give orders for securities that are on the exclusion list.





### SSA

- ☑ For legal reasons
- □ For non-legal reasons

### **Corporate (financial)**

Corporate (fin)

□ For legal reasons

☑ For non-legal reasons

#### Corporate (non-financial)

Corporate	(non-fin)
-----------	-----------

□ For legal reasons

☑ For non-legal reasons

### Securitised

### Securitised

□ For legal reasons

☑ For non-legal reasons

## **FI 05.2** Describe your approach to ESG-based negative screening of issuers from your investable universe.

We do exclusions based on three broad issues: First, we exclude companies manufacturing inhuman weapons and weapons banned in international treaties. Second, we exclude companies that have breached international norms, like UN Global Compact or OECD guidelines for multinational companies. However, a preferred option to handle confirmed norm breaches is engagement. Divestment is done in case of unsuccessful engagement with a company. A general option for exclusion is engagement. Third exclusion category is coal companies. To be more specific, we exclude mining companies that derive over a quarter of their sales from thermal coal or are among top ten thermal coal producers in absolute production quantity of thermal coal. We have also excluded around twenty utilities that use coal as generator fuel and emit a lot greenhouse gas emissions. Coal companies can avoid being excluded if they have a strategy to divest from coal operations. In 2017 we also started to apply exclusion on sovereign fixed income mainly based on FATF, EU and domestic regulation. The sovereign exclusions go slightly deeper than the aforementioned regulation.







Type of fixed income
☑ SSA
Corporate (financial)
Corporate (non-financial)
ESG factors
☑ Governance
Screening
☑ Negative/ exclusionary
□ Positive/ best-in-class
□ Norms-based
Description of how ESG factors are used as the screening criteria
Iran, Syyria and North Korea have been excluded in the investment universe of Actice Sovereign fixed income space either due to their low grade in regarding FATF or domestic and / or EU regulation.

☑ Example 2



Type of fixed income
Corporate (financial)
☑ Corporate (non-financial)
ESG factors
☑ Environmental
☑ Governance
Screening
Negative/ exclusionary
Positive/ best-in-class
☑ Norms-based
Description of how ESG factors are used as the screening criteria
A European car manufaturer have a known situation related to emission scandal and corporate governance issues. Although having classified as a confirmed violation, we can still invest in the company as we are engaging with the company.

☑ Example 3



Type of fixed income
Corporate (financial)
☑ Corporate (non-financial)
ESG factors
☑ Social
Screening
☑ Negative/ exclusionary
Positive/ best-in-class
□ Norms-based
Description of how ESG factors are used as the screening criteria
We have excluded 22 weapon manufacturers on the basis of producing, selling or marketing weapons or essential components for weapons that are banned by international treaties. The screened list is produced by external service provider.

☑ Example 4



Type of fixed income
☑ Corporate (financial)
☑ Corporate (non-financial)
□ Securitised
ESG factors
☑ Environmental
☑ Social
☑ Governance
Screening
☑ Negative/ exclusionary
☑ Positive/ best-in-class
□ Norms-based
Description of how ESG factors are used as the screening criteria
We have a mutual fund that has a strategy which combines negative and positive screening. First, unwanted activities like tobacco, alcohol and nuclear energy are excluded in the investment universe. Second, companies are screened for their ESG ratings and only companies that has ESG ratings in the best quarter can qualify into the portfolio.
Example 5

FI 07		Manda	atory	Public	Core Assessed	PRI 1
	FI 07.	1	Indicate which systems your orga breached in fixed income investme		sure that fund screening criteria a	re not



Type of screening	Checks					
	☑ Checks are performed to ensure that issuers meet screening criteria					
Negative/exclusionary screening?	$\ensuremath{\boxtimes}$ We ensure that data used for the screening criteria is updated at least every 2 years.					
	Automated IT systems prevent our portfolio managers from investing in excluded issuers or bonds that do not meet screening criteria					
	$\hfill\square$ Audits of fund holdings are undertaken regularly by internal audit or compliance functions					
	☑ Other, specify					
	other description					
	All active portfolios are screened by an external service provider against pre- defined list of activities.					
	□ None of the above					
	$\ensuremath{\boxdot}$ Checks are performed to ensure that issuers meet screening criteria					
Positive/best-in-class screening	$\boxdot$ We ensure that data used for the screening criteria is updated at least every 2 years.					
	□ Automated IT systems prevent our portfolio managers from investing in excluded issuers or bonds that do not meet screening criteria					
	□ Audits of fund holdings are undertaken regularly by internal audit or compliance functions					
	☑ Other, specify					
	other description					
	We publish fund specific ESG reports. Reports include ESG rating distribution and can therefore be used to verify portfolio companies' ESG ratings are above threshold.					
	□ None of the above					
	☑ Checks are performed to ensure that issuers meet screening criteria					
Norms-based screening	$\boxdot$ We ensure that data used for the screening criteria is updated at least every 2 years.					
	□ Automated IT systems prevent our portfolio managers from investing in excluded issuers or bonds that do not meet screening criteria					
	$\hfill\square$ Audits of fund holdings are undertaken regularly by internal audit or compliance functions					
	☑ Other, specify					
	other description					
	All active portfolios are screened by an external service provider against pre- defined list of activities.					
	$\Box$ None of the above					

### (C) Implementation: Integration



FI 11	Mandatory	Public	Descriptive	PRI 1

### FI 11.1 Describe your approach to integrating ESG into traditional financial analysis.

At OP Wealth Management, responsible investing means assessing the environmental and social impact of a company's operations, as well as its corporate governance framework. We believe that using companies' commitment to ESG and their actual handling of responsibility related issues as one criteria for making investment decisions helps improve investment yields and manage risks. Responsibility considerations form part of daily company analysis and investment decision processes. We collect data on companies' ESG practices through third-party investment analyses and the reports of actors specialising in ESG, as well as our in-house analysis. A key part of practical implementation is our portfolio managers and analysts holding meetings with companies to discuss ESG-related challenges and opportunities on a regular basis. The information is then exploited in analyses and investment decisions.

When portfolio managers are considering making a new investment, they must check from the ESG research provider's database if the company in question has verified cases/ is indicative of violations of international standards. If the company has verified cases of violations, the matter will be forwarded for consideration by the Committee for Responsible Investment. If the company has been classified as indicative of violations, the portfolio manager examines the ESG research provider's issue-specific analysis and integrates the analysis and its conclusions to the investment decision. So the screening data and additional data related to screening give also input to the process of integrating ESG into investment decision making. Overall, a great weight is also given to the company strategy, it's ability to integrate sustainainability, and general management quality.

FI 11.2	Describe how your ESG integration approach is adapted to each of the different types of fixed income you invest in.
	SSA
and other SS prospects, b education, s society. Mor being integra reflect not of	eration is used as criteria also when investing in government bonds. Government credit ratings, SA ratings when applicable, comprehensively reflect, for example, the target country's growth udget policy, political field and the resilience of institutions. These are influenced by factors such as ocial development, robustness of administration and its policies, and the general functionality of the eover, risks arising from natural disasters, of which are increasingly caused by climate change, are ated into credit ratings more systematically. Therefore, in our opinion, government credit ratings hly the ability to repay debt but also various social and environmental issues. There are also or issue-specific indicators that depict governments' capabilities to incorporate sustainability in their

operations and development processes. The dependency of the government budgets on oil price and fossil fuel

production in general is one factor under consideration.

### Corporate (financial)

Integration in corporate fixed income is very similar than in case of equity asset class. Regarding financial issuers, maybe the biggest difference is currently on the emphasis of litigation and other fees as these items have been very relevant in financial sectors recently. For general integration purposes, we have access to an ESG research provider's issue-specific analysis of each case and case history. The issue-specific analysis, other research and our own research provides us with more information on the company's operating practices to be used in integration, and not only whether the company has violated international standards or not. Also it is natural that additional ESG issues relevant to company performance are raised in company meetings and questions and are integral part of the decision making. we have prepared sector based ESG handbook for portfolio managers and analysts in order them to be able better identify possible ESG related risks and opportunities in their analysis and decision making. A great weight is given to the company strategy, it's ability to integrate ESG, and management quality. As we do not make own financial models but instead analyse prepared models, it is during this analysis where we evaluate the parameters given by the analysts and whether those parameters capture well enough the possible ESG risks and opportunities. Naturally lower ESG risk reduces discount rate and vice versa. When there is a positive dales driver, for example climate change, that can be considered as additional source of income for a company.

### Corporate (non-financial)

Integration in corporate fixed income is very similar than in case of equity asset class. For general integration purposes, we have access to an ESG research provider's issue-specific analysis of each case and case history. The issue-specific analysis, other research and our own research provides us with more information on the company's operating practices to be used in integration, and not only whether the company has violated international standards or not. Also it is natural that additional ESG issues relevant to company performance are raised in company meetings and questions and are integral part of the decision making. we have prepared sector based ESG handbook for portfolio managers and analysts in order them to be able better identify possible ESG related risks and opportunities in their analysis and decision making. A great weight is given to the company strategy, it's ability to integrate ESG, and management quality. As we do not make own financial models but instead analyse prepared models, it is during this analysis where we evaluate the parameters given by the analysts and whether those parameters capture well enough the possible ESG risks and opportunities. Naturally lower ESG risk reduces discount rate and vice versa. When there is a positive dales driver, for example climate change, that can be considered as additional source of income for a company.

### Securitised

Integration in securitised corporate fixed income is very similar than in case of equity asset class. For general integration purposes, we have access to an ESG research provider's issue-specific analysis of each case and case history. The issue-specific analysis, other research and our own research provides us with more information on the company's operating practices to be used in integration, and not only whether the company has violated international standards or not. Also it is natural that additional ESG issues relevant to company performance are raised in company meetings and questions and are integral part of the decision making. we have prepared sector based ESG handbook for portfolio managers and analysts in order them to be able better identify possible ESG related risks and opportunities in their analysis and decision making. A great weight is given to the company strategy, it's ability to integrate ESG, and management quality. As we do not make own financial models but instead analyse prepared models, it is during this analysis where we evaluate the parameters given by the analysts and whether those parameters capture well enough the possible ESG risks and opportunities. Naturally lower ESG risk reduces discount rate and vice versa. When there is a positive dales driver, for example climate change, that can be considered as additional source of income for a company.





### Select all that apply

		-		
	SSA	Corporate (financial)	Corporate (non- financial)	Securitised
ESG analysis is integrated into fundamental analysis	$\searrow$		5	
ESG analysis is integrated into security weighting decisions			V	
ESG analysis is integrated into portfolio construction decisions	V		V	
ESG analysis is a standard part of internal credit ratings or assessment				
ESG analysis for issuers is a standard agenda item at investment committee meetings				
ESG analysis is regularly featured in internal research notes or similar				
ESG analysis is a standard feature of ongoing portfolio monitoring	$\overline{\checkmark}$			
ESG analysis features in all internal issuer summaries or similar documents				
Other, specify				

13 Mandatory

FI 13.1

Indicate the extent to which ESG issues are reviewed in your integration process.

Public

Additional Assessed

PRI 1



	Environment	Social	Governance
SSA	Environmental	Social	Governance
	<ul> <li>Systematically</li> </ul>	<ul> <li>Systematically</li> </ul>	<ul> <li>Systematically</li> </ul>
	<ul> <li>Occasionally</li> </ul>	<ul> <li>Occasionally</li> </ul>	○ Occasionally
	$\bigcirc$ Not at all	○ Not at all	○ Not at all
Corporate (financial)	Environmental	Social	Governance
(	<ul> <li>Systematically</li> </ul>	<ul> <li>Systematically</li> </ul>	<ul> <li>Systematically</li> </ul>
	○ Occasionally	○ Occasionally	○ Occasionally
	○ Not at all	$\odot$ Not at all	○ Not at all
Corporate (non-	Environmental	Social	Governance
financial)	<ul> <li>Systematically</li> </ul>	<ul> <li>Systematically</li> </ul>	<ul> <li>Systematically</li> </ul>
	○ Occasionally	○ Occasionally	○ Occasionally
	$\odot$ Not at all	$\odot$ Not at all	○ Not at all
Securitised	Environmental	Social	Governance
	<ul> <li>Systematically</li> </ul>	<ul> <li>Systematically</li> </ul>	<ul> <li>Systematically</li> </ul>
	○ Occasionally	○ Occasionally	○ Occasionally
	⊖ Not at all	○ Not at all	○ Not at all

FI 13.2

Please provide more detail on how you review E, S and G factors in your integration process.

SSA

Credit ratings are analysed in detail and general evaluation is made on the functionality and robustness of the organisation or country in question.

### Corporate (financial)

Responsibility considerations form part of daily company analysis and investment decision processes. We collect data on companies' ESG practices through third-party investment analyses and the reports of actors specialising in ESG. A key part of practical implementation is our portfolio managers and analysts holding meetings with companies to discuss ESG-related challenges and opportunities on a regular basis. The information is then exploited in analyses and investment decisions. ESG team feeds portfolio managers more and more ESG points of view to be used in decision making. When portfolio managers are considering making a new investment, they must check from the ESG research provider's database if the company in question has had problems with of international norms or standards. If the company has a history of violations, the issues will be evaluated by the portfolio manager or analyst. ESG person provides help in analysis if needed. PM or analyst then considers the analysis and its conclusions in the investment decision. The proces does not materially differ whether it is financial or non-financial issuer. However, we have also identified sector critical issues ie risks and opportunities related to ESG.

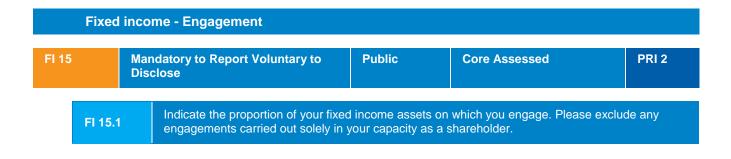


### Corporate (non-financial)

Responsibility considerations form part of daily company analysis and investment decision processes. We collect data on companies' ESG practices through third-party investment analyses and the reports of actors specialising in ESG. A key part of practical implementation is our portfolio managers and analysts holding meetings with companies to discuss ESG-related challenges and opportunities on a regular basis. The information is then exploited in analyses and investment decisions. ESG team feeds portfolio managers more and more ESG points of view to be used in decision making. When portfolio managers are considering making a new investment, they must check from the ESG research provider's database if the company in question has had problems with of international norms or standards. If the company has a history of violations, the issues will be evaluated by the portfolio manager or analyst. ESG person provides help in analysis if needed. PM or analyst then considers the analysis and its conclusions in the investment decision. The proces does not materially differ whether it is financial or non-financial issuer. However, we have also identified sector critical issues ie risks and opportunities related to ESG.

### Securitised

Responsibility considerations form part of daily company analysis and investment decision processes. We collect data on companies' ESG practices through third-party investment analyses and the reports of actors specialising in ESG. A key part of practical implementation is our portfolio managers and analysts holding meetings with companies to discuss ESG-related challenges and opportunities on a regular basis. The information is then exploited in analyses and investment decisions. ESG team feeds portfolio managers more and more ESG points of view to be used in decision making. When portfolio managers are considering making a new investment, they must check from the ESG research provider's database if the company in question has had problems with of international norms or standards. If the company has a history of violations, the issues will be evaluated by the portfolio manager or analyst. ESG person provides help in analysis if needed. PM or analyst then considers the analysis and its conclusions in the investment decision. The proces does not materially differ whether it is financial or non-financial issuer. However, we have also identified sector critical issues ie risks and opportunities related to ESG.



114



Category	Proportion of assets
	○ >50%
Corporate (financial)	○ 26-50%
	○ 5-25%
	● More than 0%, less than 5%
	FI 15.2Indicate your motivations for conducting engagement (Corporate, Financial fixed income assets)
	☑ To gain insights into ESG (i.e. enhance disclosure)
	☑ To effect change (i.e. ask an issuer to manage ESG risk and/or opportunity)
	□ Other, specify
	□ None of the above
	○ >50%
Corporate (non- financial)	○ 26-50%
manolaly	○ 5-25%
	● More than 0%, less than 5%
	FI 15.2Indicate your motivations for conducting engagement (Corporate, non- financial fixed income assets)
	✓ To gain insights into ESG (i.e. enhance disclosure)
	☑ To effect change (i.e. ask an issuer to manage ESG risk and/or opportunity)
	□ Other, specify
	□ None of the above
	○ >50%
Securitised	<ul><li>&gt;50%</li><li>○ 26-50%</li></ul>
Securitised	
Securitised	○ 26-50%
Securitised	<ul><li>○ 26-50%</li><li>○ 5-25%</li></ul>
Securitised	<ul><li>○ 26-50%</li><li>○ 5-25%</li></ul>
Securitised	<ul> <li>26-50%</li> <li>5-25%</li> <li>More than 0%, less than 5%</li> </ul> EL15.2 Indicate your motivations for conducting engagement (Securitised fixed)
Securitised	<ul> <li>26-50%</li> <li>5-25%</li> <li>More than 0%, less than 5%</li> <li>FI 15.2 Indicate your motivations for conducting engagement (Securitised fixed income assets).</li> </ul>
Securitised	<ul> <li>26-50%</li> <li>5-25%</li> <li>More than 0%, less than 5%</li> <li>FI 15.2 Indicate your motivations for conducting engagement (Securitised fixed income assets).</li> <li>To gain insights into ESG (i.e. enhance disclosure)</li> </ul>

FI 15.3

Additional information.[OPTIONAL]

We do count the number of engagements and meetings but the proportion of companies engaged with compared to the number of invested companies is an approximation.



Disclose		Mandatory to Report Voluntary to Disclose	Public	Additional Assessed	PRI 1,2
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### New selection options have been added to this indicator. Please review your prefilled responses carefully.

FI 16.1

Indicate how you typically engage with issuers as a fixed income investor, or as both a fixed income and listed equity investor. (Please do not include engagements where you are both a bondholder and shareholder but engage as a listed equity investor only.)

Select all that apply

Type of engagement	Corporate (financial)	Corporate (non-financial)	Securitised
Individual/Internal staff engagements	$\checkmark$		
Collaborative engagements	$\checkmark$	V	$\checkmark$
Service provider engagements	$\checkmark$	V	

FI 16.2

Indicate how your organisation prioritises engagements with issuers

- Corporate Corporate (non-Securitised (financial) financial)  $\checkmark$  $\checkmark$  $\checkmark$ Based on potential materiality of ESG factors  $\checkmark$  $\checkmark$  $\checkmark$ Based on systemic risks (e.g. low-carbon transition) to global portfolios  $\checkmark$  $\checkmark$  $\checkmark$ Based on our exposure (holdings) Other
- Select all that apply

FI 16.3

Indicate when your organisation conducts engagements with issuers.

Select all that apply

	Corporate (financial)	Corporate (non- financial)	Securitised
Engagements are conducted pre-investment			
Engagements are conducted post- investment			
Other, describe		V	

### f 'other' has been selected, please give a description

Thematic engagement can also be conducted pre-investment.

Sometimes individual engagement can be initiated also at the same time we make an investment.

Indicate how your organisation conducts engagements with issuers.

### Select all that apply

	Corporate (financial)	Corporate (non- financial)	Securitised
We systematically engage prior to ESG-related divestments		V	
We engage proactively in anticipation of specific ESG risks and/or opportunities			
We engage in reaction to ESG issues which have already affected the issuer	$\overline{\mathbf{V}}$	V	
Investment and ESG analysts systematically conduct ESG-related engagements together			
Other, describe			

FI 16.5

Indicate what your organisation conducts engagements with issuers on.

Select all that apply



FI 16.4

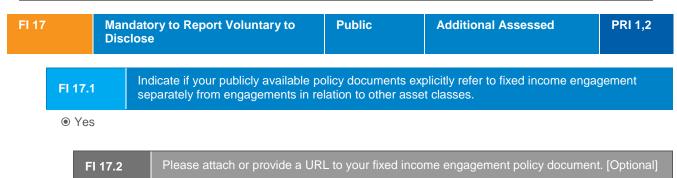
	Corporate (financial)	Corporate (non- financial)	Securitised
We conduct engagements with individual issuers		$\mathbf{\nabla}$	$\checkmark$
We conduct engagements within sectors and industries.			
We conduct engagements on specific ESG themes (e.g. human rights)	V	V	
Other, describe			

FI 16.6

Indicate how your organisation shares the outcomes of the engagements internally.

### Select all that apply

	Corporate (financial)	Corporate (non- financial)	Securitised
We have a systematic process to ensure the outcomes of engagements are made available		V	
We occasionally make the outcomes of engagements available			
Other, describe			
We do not make this information available			
We do not share the outcomes of the engagements internally			







Our engagement policy refers to the fact that our engagement can be based both on the equity ownership or fixed income holdings.



### Select all that apply

	SSA	Corporate (financial)	Corporate (non- financial)	Securitised
We measure whether incorporating ESG impacts funds' reputation				
We measure whether incorporating ESG impacts financial returns				
We measure whether incorporating ESG impacts risk				
We measure whether incorporating ESG impacts funds' ESG performance	$\checkmark$	$\checkmark$	V	
None of the above				

### FI 18.2

Describe how your organisation measures how your incorporation of ESG analysis in fixed income has affected investment outcomes and/or ESG performance. [OPTIONAL]

We measure the positive environmental impact of our mutual funds. This also applies to corporate fixed income funds. In addition to that, we measure and publish ESG ratings distribution on a portfolio level. This can be seen as a figure describing portfolio's ESG performance. The measurement and publication is done in every quarter.



119	Voluntary	Public	Descriptive	PRI 1,2
FI 19.	1 Provide examples of how your has affected your fixed income		nalysis and/or your engagement during the reporting year.	t of issuers
⊠ Ex	ample 1			
	Type of fixed income			
□ SSA				
	rate (financial)			
Corpo	rate (non-financial)			
□ Securi	tised			
	ESG issue and explanation			

Corporate governance issues.

In November 2017 several news sources reported that the Company X owner and ultimate shareholder had been detained as part of government organized crackdown in certain country.

We decided to sell our whole position in company X's 2021 notes due to our concern of the reasons for the detainment above.

RI strategy applied

 $\Box$  Screening

☑ Integration

Engagement

mpact on investment decision or performance

Company's 2021 note's price is currently indicated slightly below the price we sold it in November 2017. For now, the decision has been financially succesful.

☑ Example 2

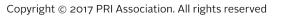


Type of fixed income
☑ Corporate (financial)
Corporate (non-financial)
ESG issue and explanation
Corporate governance issue. A European bank bears still material litigation related risks. We have therefore not invested in banks fixed income securities.
RI strategy applied
RI strategy applied
□ Screening
□ Screening ✓ Integration

☑ Example 3



Type of fixed income
Corporate (financial)
☑ Corporate (non-financial)
ESG issue and explanation We couldn't buy the junior bond of a nuclear energy producer although the fund manager found value in their bond and the company screened into the best quarter in ESG rating. The portfolio this bond was consider for excludes nuclear energy among other activities.
RI strategy applied     Integration     Engagement
Impact on investment decision or performance         The junior bond performed better than the market in 2017.
Example 4     Example 5



OP Wealth Management (OP Asset Management Ltd, OP Fund Management Ltd and OP Property Management Ltd)

**Reported Information** 

Public version

**Direct - Property** 

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New selection options have been added to this indicator. Please review your prefilled responses carefully.

PR 01.1 Indicate if your organisation has a Responsible Property Investment (RPI) policy.	
PR 01.2	Provide a URL or attach the document
	://uusi.op.fi/documents/20556/63974/Vastuullisen+sijoittamisen+periaatteet+uusin/f7f5e793-a2f6- -839e-c5b713a277be
□ Attac	ch Document
○ No	

PR 01.3Provide a brief overview of your organisation's approach to responsible investment in property, and<br/>how you link responsible investment in property to your business strategy.

Responsible investing is an important part of our property investing and maintenance. Many of our clients, from building users to investor, and potential future buyers of properties value the sustainability and efficiency aspect of our properties.

As we analyze potential properties to purchase, we conduct an energy efficiency assessment.

As part of the maintenance and utilization, we measure electricity, heat energy and water consumption together with waste generation. Our goal is to decrease the consumption of electricity, heat energy and water. In addition, our aim is to motivate the building users to support the environmentally beneficial use of the building.

In property development and renovation, we analyze the potential for environmental certification and onsite renewable energy generation. Our goal is to have an environmental certification for all new office buildings. In addition, we require that the contractor in constructions projects has a recycling plan and reports the amount of waste generated. We keep track of the building materials used. Further, we request from the contractor CO2 emission information related to the construction and to the property. Solar panels has been installed on all our new Pohjola hospital properties.

From time to time, we test new technologies. Recent tests include green roofs, water saving technologies and recharge stations for electric cars.





# **PR 02.2** Indicate how your fund placement documents (PPMs or similar) refer to the following responsible investment aspects of your organisation:

I Policy and commitment to responsible investment

☑ Approach to ESG issues in pre-investment processes

☑ Approach to ESG issues in post-investment processes

Responsible investment and ESG issues are covered in our presentation, which we consider being part of the private placement documents.

 $\bigcirc$  No

○ Not applicable as our organisation does not fundraise

PR 03	3	Vol	untary	Public	Additional Assessed	PRI 4
	PR 03	.1	Indicate whether your organisation Partnership Agreements (LPAs) or when requested by clients.			
	● We letters		s make formal commitment to response	sible investment in	fund formation contracts, LPAs o	r side
	⊖ In a or side	,	rity of cases we make formal commitm	nent to responsible	investment in fund formation con	tracts, LPAs
	⊖ In a or side		rity of cases we make formal commitm	nent to responsible	investment in fund formation con	tracts, LPAs
	O We do not make formal commitment to responsible investment in fund formation contracts, LPAs or side let		side letters			
			t make formal commitments to respon use our clients do not request us to do		fund formation contracts, LPAs c	or side

Pre-investment (selection)				
PR 04	Mandatory	Public	Gateway/Core Assessed	PRI 1

New selection options have been added to this indicator. Please review your prefilled responses carefully.

PR 04.1	Indicate if your organisation typically incorporates ESG issues when selecting property investments.
Yes	
<b>DD</b> 044	Provide a description of your organisation's approach to incorporating ESG issues in property

As we analyze potential properties to purchase, we evaluate the energy efficiency of the building, building safety and materials together with shareholder structure and rights. If relevant, we also consider transportation, indoor air quality and flooding.



PR 04.2

investment selection.

### PR 04.3

Indicate which E, S and/or G issues are typically considered by your organisation in the property investment selection process, and list up to three examples per issue.

### **ESG** issues

☑ Environmental

List up to three typical examples per E, S and G issue

- □ Climate change adaptation
- □ Contamination
- ☑ Energy efficiency
- □ Energy supply
- $\Box$  Flooding
- $\hfill\square$  GHG emissions
- □ Indoor environmental quality
- □ Natural hazards
- □ Resilience
- □ Transportation
- □ Water efficiency
- □ Waste management
- □ Water supply
- Other
- □ Other

### List up to three typical examples per E, S and G issue

- □ Climate change adaptation
- □ Contamination
- □ Energy efficiency
- □ Energy supply
- □ Flooding
- □ GHG emissions
- □ Indoor environmental quality
- □ Natural hazards
- □ Resilience
- □ Transportation
- □ Water efficiency
- □ Waste management
- □ Water supply
- □ Other
- □ Other



- □ Climate change adaptation
- $\Box$  Contamination
- $\Box$  Energy efficiency
- □ Energy supply
- □ Flooding
- $\Box$  GHG emissions
- □ Indoor environmental quality
- □ Natural hazards
- □ Resilience
- □ Transportation
- □ Water efficiency
- □ Waste management
- □ Water supply
- □ Other
- □ Other

☑ Social

### List up to three typical examples per E, S and G issue

- ☑ Building safety and materials
- $\hfill\square$  Health, safety and wellbeing
- $\Box$  Socio-economic
- $\Box$  Accessibility
- □ Affordable Housing
- □ Occupier Satisfaction
- □ Other
- □ Other
- □ Other

#### List up to three typical examples per E, S and G issue

- □ Building safety and materials
- □ Health, Safety and wellbeing
- $\Box$  Socio-economic
- □ Accessibility
- □ Affordable Housing
- □ Occupier Satisfaction
- □ Other
- □ Other
- □ Other





### List up to three typical examples per E, S and G issue

- $\hfill\square$  Building safety and materials
- $\hfill\square$  Health, Safety and wellbeing
- $\Box$  Socio-economic
- $\Box$  Accessibility
- □ Affordable Housing
- □ Occupier Satisfaction
- □ Other
- □ Other
- $\Box$  Other
- ☑ Governance

### List up to three typical examples per E, S and G issue

- □ Anti-bribery & corruption
- □ Board structure
- □ Conflicts of interest
- □ Governance structure
- □ Regulatory
- ☑ Shareholder structure & rights
- □ Supply chain governance
- □ Other
- □ Other
- □ Other

#### List up to three typical examples per E, S and G issue

- □ Anti-bribery & corruption
- □ Board structure
- □ Conflicts of interest
- □ Governance structure
- □ Regulatory
- □ Shareholder structure & rights
- □ Supply chain governance
- □ Other
- □ Other
- $\Box$  Other



	List up to three typical ex	kamples per E, S a	nd G issue	
	□ Anti-bribery & corruption			
	□ Board structure			
	□ Conflicts of interest			
	□ Governance structure			
	□ Regulatory			
	□ Shareholder structure & rights			
	□ Supply chain governance			
	□ Other			
	□ Other			
	□ Other			
$\odot$ No				
PR 05	Voluntary	Public	Additional Assessed	PRI 1,3
New sel	ection options have been added to this ir	ndicator. Please re	eview your prefilled responses	carefully.

PR 05.1	Indicate what type of ESG information your organisation typically considers during your property investment selection process.

☑ Raw data from the target property asset/company

- ☑ Appraisals/audits
- □ Benchmarks/ratings against similar property asset
- □ Country level data/benchmarks
- Data aligned with established property reporting standards, industry codes and certifications
- □ International initiatives, declarations or standards
- □ Data from engagements with stakeholders (e.g. tenants and local community surveys)
- ☑ Information from external advisers
- $\Box$  Other, specify
- $\hfill\square$  We do not track this information



In our property investment selection process we typically have technical due diligence report in use from a third party advisor. We typically check the energy and water consumption compared to previous year and potentially compared to peer group as well.

PR 06 Mandatory Public Core Assessed PRI 1
--

New selection options have been added to this indicator. Please review your prefilled responses carefully.

PR 06.1	Indicate if ESG issues impacted your property investment selection process during the reporting
	year.

- ☑ ESG issues helped identify risks and/or opportunities for value creation
- □ ESG issues led to the abandonment of potential investments
- $\ensuremath{\boxdot}$  ESG issues impacted the investment in terms of price offered and/or paid
- ESG issues impacted the terms in the shareholder/purchase agreements and/or lending covenants
- $\hfill\square$  ESG issues were considered but did not have an impact on the investment selection process
- $\Box$  Other, specify
- $\Box$  Not applicable, our organisation did not select any investments in the reporting year
- $\hfill\square$  We do not track this potential impact

PR 06.2	Indicate how ESG issues impacted your property investment deal structuring processes during the reporting year.
---------	---

 $\ensuremath{\boxdot}$  ESG issues impacted the investment in terms of price offered and/or paid

- $\square$  ESG issues impacted the terms in the shareholder/purchase agreements and/or lending covenants
- $\square$  ESG issues were considered but did not have an impact on the deal structuring process
- $\Box$  Other, specify
- $\Box$  Not applicable, our organisation did not select any investments in the reporting year
- $\hfill\square$  We do not track this potential impact

### PR 06.3 Additional information.

Properties with renewable energy generation and that are energy efficient are considered more attractive.

### Selection, appointment and monitoring third-party property managers

PR 07 Mandatory	Public	Core Assessed	PRI 4
-----------------	--------	---------------	-------

### New selection options have been added to this indicator. Please review your prefilled responses carefully.



Selection process of property managers incorporated ESG issues





Types of actions

 $\ensuremath{\boxdot}$  Request explanation of how ESG is effectively integrated, including inquiries about governance and processes

 $\Box$  Request track records and examples of how the manager implements ESG in their asset and property management

- Discuss property level out-performance opportunities through greater integration of ESG criteria
- $\hfill\square$  Request explanation of engaging stakeholders on ESG issues
- □ Other, explain

### Coverage

- >75% to 100%
- $\odot$  >50% to 75%
- >25% to 50%
- $\odot$  >0% to 25%

 $\blacksquare$  Contractual requirements when appointing property managers includes ESG issues

### Types of actions

- ☑ Include clear and detailed expectations for incorporating ESG
- I Require dedicated ESG procedures in all relevant asset and property management phases
- $\ensuremath{\boxtimes}$  Clear ESG reporting requirements
- $\ensuremath{\boxdot}$  Clear ESG performance targets
- $\Box$  Other, explain

### Coverage

- >75% to 100%
- $\odot$  >50% to 75%
- $\odot$  >25% to 50%
- $\odot$  >0% to 25%

☑ Monitoring of property managers covers ESG responsibilities and implementation

### Types of actions

☑ Performance against quantitative and material environmental / resource targets over specified timeframe.

 $\hfill\square$  Performance against quantitative and material environmental / resource targets against relevant benchmarks

 $\hfill\square$  Performance against quantitative and qualitative targets to address social impacts of the portfolio/investment,

□ Other, explain

		Coverage	
	● >75% t	o 100%	
	⊖ >50% t	io 75%	
	○ >25% to 50%		
	○ >0% to	25%	
$\bigcirc$ No			
	Provi	de a brief description of your organisations selection, appointment and monitoring of third	

party property managers and how they contribute to the management of ESG issues for your

Long-term life cycle costs are key consideration in our property maintenance.

We have outsourced waste and energy management to third party service providers. They provide us with quantitative data with regards waste generation and energy usage.

In addition, we have an outsourced generalist property manager, whose responsibility is the overall quality management. We have regular meetings with them at different organizational levels.

The above mentioned service providers collaborate with us and each other in managing environmental impacts and customer satisfaction related issues. In Finland, where we operate, there are high minimum standards for energy efficiency management and waste management.

### Post-investment (monitoring and active ownership)

property investments.



New selection options have been added to this indicator. Please review your prefilled responses carefully.

PR 08.1	Indicate if your organisation, and/or property managers, considers ESG issues in post- investment activities relating to your property assets.

# PR 08.2Indicate whether your organisation, and/or property managers, considers ESG issues in the<br/>following post-investment activities relating to your property assets.

☑ We consider ESG issues in property monitoring and management

 $\ensuremath{\boxtimes}$  We consider ESG issues in property developments and major renovations.

If We consider ESG issues in property occupier engagements

 $\hfill\square$  We consider ESG issues in community engagements related to our properties

 $\hfill\square$  We consider ESG issues in other post-investment activities, specify



PR 07.3

**PR 08.3** Describe how your organisation, and/or property managers, considers ESG issues in postinvestment activities related to your property assets.

As part of the maintenance and utilization, we measure electricity, heat energy and water consumption together with waste generation. Our goal is to decrease the consumption of electricity, heat energy and water consumption. In addition, our aim is to motivate the building users to support environmentally beneficial use of the building.

 $\bigcirc$  No

Property monitoring and management				
PR 09	Mandatory	Public	Core Assessed	PRI 2,3

New selection options have been added to this indicator. Please review your prefilled responses carefully.

PR 09.1	Indicate the proportion of property assets for which your organisation, and/or property managers, set and monitored ESG targets (KPIs or similar) during the reporting year.
● >90% of p	property assets
0 54 000/	

- 51-90% of property assets
- $\odot$  10-50% of property assets
- $\odot$  <10% of property assets

### (in terms of number of property assets)

	PR 09.2	Indicate which ESG targets your organisation and/or property managers typically set and monitor
--	---------	---

Environmental

Target/KP I	Progress Achieved
Use of electricity	https://uusi.op.fi/documents/20556/63974/OP+Kiinteistosijoitus+ymparistoraportti+2017/683d8 01e-9585-4393-989c-2304b42920ec
and heat energy per cubic	https://uusi.op.fi/documents/20556/63974/OP+Kiinteistosijoitus+ymparistoraportti+2017/683d8 01e-9585-4393-989c-2304b42920ec
meter Use of water per cubic meter	https://uusi.op.fi/documents/20556/63974/OP+Kiinteistosijoitus+ymparistoraportti+2017/683d8 01e-9585-4393-989c-2304b42920ec
Percentag e of waste reused	

Social



Target/KPI	Progress Achieved
Customer satisfaction	Not public information

☑ Governance

Target/KPI	Progress Achieved
Compliance with money laundering policies and KYC-policies	Again, these policies were adhered to during the calendar year.

 $\hfill\square$  We do not set and/or monitor against targets

PR 10	Volu	intary	Public	Descriptive	PRI 2
	PR 10.1	Indicate whether your property as benchmarks	ssets are assessed	l against certification schemes, ra	tings and/or
	Yes				

● Yes

PR 10.2	List the certification schemes, ratings and/or benchmarks your property assets are assessed
FK 10.2	against and what proportion of your property assets they apply to.

 $\ensuremath{\boxtimes}$  Add certification scheme, rating and benchmark 1

Specify	LEED
Proportion of property assets these apply to	$\odot$ >90% of property assets
	$\odot$ 51-90% of property assets
	$\odot$ 10-50% of property assets
	● <10% of property assets
	(in terms of number of property assets)

 $\ensuremath{\boxtimes}$  Add certification scheme, rating and benchmark 2

Specify	BREAM
Proportion of property assets these apply to	$\odot$ >90% of property assets
	$\odot$ 51-90% of property assets
	$\odot$ 10-50% of property assets
	● <10% of property assets
	(in terms of number of property assets)

 $\square$  Add certification scheme, rating and benchmark 3

 $\bigcirc$  No



# **PR 10.3** Indicate if your organisation uses property specific reporting standards to disclose information related to your property investments' ESG performance.

Global Reporting Initiative (GRI) Construction & Real Estate Sector Supplement (CRESS)

☑ Other property reporting standards, specify

Finnish KTI and Rakli standard

 $\hfill\square$  No property specific reporting standards are used

Property developments and major renovations				
PR 11	Mandatory	Public	Core Assessed	PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

PR 11.1	Indicate the proportion of active property developments and major renovations where ESG issues have been considered.

 $\circledast$  >90% of active developments and major renovations

 $\odot$  51-90% of active developments and major renovations

 $\odot$  10-50% of active developments and major renovations

 $\odot$  <10% of active developments and major renovations

 $\odot$  N/A, no developments and major renovations of property assets are active

### (by number of active property developments and refurbishments)

PR 11.2	Indicate if the following ESG considerations are typically implemented and monitored in your property developments and major renovations.	
Environm	ental site selection requirements	
Environm	ental site development requirements	
Sustainal	ole construction materials	
☑ Water eff	iciency requirements	
☑ Energy ef	fficiency requirements	
☑ Energy generation	✓ Energy generation from on-site renewable sources	
✓ Waste ma	☑ Waste management plans at sites	
Health and	☑ Health and safety management systems at sites	
Construct	☑ Construction contractors comply with sustainability guidelines	

□ Resilient building design and orientation

 $\Box$  Other, specify

Occu	Occupier engagement				
PR 12	Mandatory	Public	Core Assessed	PRI 2	



# New selection options have been added to this indicator. Please review your prefilled responses carefully.

# PR 12.1Indicate the proportion of property occupiers your organisation, and/or your property managers,<br/>engaged with on ESG issues during the reporting year.

 $\odot$  >90% of occupiers

 $\odot$  50-90% of occupiers

- I0-50% of occupiers
- $\odot$  <10% of occupiers

### (in terms of number of occupiers)

# PR 12.2Indicate if the following practises and areas are typically part of your, and/or your property<br/>managers', occupier engagements.

- □ Distribute a sustainability guide to occupiers
- □ Organise occupier events focused on increasing sustainability awareness
- $\hfill\square$  Deliver training on energy and water efficiency
- $\ensuremath{\boxtimes}$  Deliver training on waste minimisation
- ☑ Provide feedback on energy and water consumption and/or waste generation
- ☑ Provide feedback on waste generation
- ☑ Carry out occupier satisfaction surveys
- □ Offer green leases
- □ Other, specify

PR 13	Volun	tary	Public	Additional Assessed	PRI 2
	PR 13.1	Indicate the proportion of all lease the proportion of Memoranda of U			
	○ >90% of leases or MoUs				
	$\odot$ 50-90% of leases or MoUs				
	$\odot$ 10-50% of leases or MoUs				
	$\odot$ <10% of I	eases or MoUs			
	• 0% of lea	ses or MoUs			
	$\odot$ N/A, no le	eases or MoUs were signed during t	he reporting year		

### (in terms of number of leases or MoUs)

Outputs and outcomes				
PR 15	Voluntary	Public	Additional Assessed	PRI 1,2

New selection options have been added to this indicator. Please review your prefilled responses carefully.



**PR 15.1** Indicate whether your organisation measures how your approach to responsible investment in property investments has affected financial and/or ESG performance.

 $\square$  We measure whether our approach to ESG issues impacts funds' financial performance

 $\ensuremath{\boxdot}$  We measure whether our approach to ESG issues impacts funds' ESG performance

### PR 15.2b Describe the impact on the following.

Г

Describe the impact on:	Impact
Funds' ESG performance	Positive
	○ Negative
	$\bigcirc$ No impact

 $\Box$  None of the above

PR 15.3	Describe how you are able to determine these outcomes.
---------	--

We measure electricity, heat energy and water consumption together with waste generation of our property investments.

PR 16	Volu	untary	Public	Descriptive	PRI 1,3
PR 16	.1	Provide examples of ESG issues th	at affected your pr	operty investments during the rep	orting year.

☑ Add Example 1

ESG issue	Renewable energy, LEED certification
Types of properties affected	2 hospital buildings
Impact (or potential impact) on investment	Two new hospital buildings received LEED certification. One received gold level certification and the other received platinum level certification.
Activities undertaken to influence the investment and the outcomes	Solar panels were installed on both properties. The remaining energy need is covered with wind energy.

☑ Add Example 2



ESG issue	Sustainable building materials
Types of properties affected	Kindergarten
Impact (or potential impact) on investment	The building is built from wood and kept warm with the use of geothermal heating. In addition, the building can be moved to another location. This is potentially a useful option for the future. The indoor air quality should be exellent as well.
Activities undertaken to influence the investment and the outcomes	This type of building was requested by a private kindergarten operator and we were eager to participate in the project.

 $\Box$  Add Example 3

□ Add Example 4

□ Add Example 5



OP Wealth Management (OP Asset Management Ltd, OP Fund Management Ltd and OP Property Management Ltd)

**Reported Information** 

Public version

Assurance

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Assurance							
CM1 01.1	Mandatory	Public	Core Assessed	General			

### New selection options have been added to this indicator. Please review your prefilled responses carefully.

Indicate whether the reported information you have provided for your PRI Transparency Report this CM1 01.1 year has undergone:

I Third party assurance over selected responses from this year's PRI Transparency Report

I Third party assurance over data points from other sources that have subsequently been used in your PRI responses this year

I Third party assurance or audit of the implementation of RI processes (that have been reported to the PRI this vear)

□ Internal audit conducted by internal auditors of the implementation of RI processes and/or RI data that have been reported to the PRI this year)

□ Internal verification of responses before submission to the PRI (e.g. by the CEO or the board)

☑ Other, specify

Heads of asset classes have gone through their parts of the report. Also, CIO has gone through the whole report.

□ None of the above



O Whole PRI Transparency Report was assured last year

O Selected data was assured in last year's PRI Transparency Report

• We did not assure last year's PRI Transparency report, or we did not have such a report last year.

CM1 10-1:	Mandatory	Public	Descriptive	General
	We undertake confidence b	ouilding measures that a	re unspecific to the data con	tained in our PRI

### CM1 01.4 Transparency Report:

□ We adhere to an RI certification or labelling scheme

□ We carry out independent/third party assurance over a whole public report (such as a sustainability report) extracts of which are included in this year's PRI Transparency Report

□ ESG audit of holdings

□ Other, specify

☑ None of the above

CM1 01.5MandatoryPublicDescriptiveGeneral
---



### CM1 01.5

Provide details related to the third party assurance over selected responses from this year's PRI Transparency Report and/or over data points from other sources that have subsequently been used in your PRI responses this year

### What data has been assured

- $\ensuremath{\boxdot}$  Financial and organisational data
- $\ensuremath{\boxdot}$  Data related to RI activities
- ☑ RI Policies
- ☑ RI Processes (e.g. engagement process)
- $\Box$  ESG operational data of the portfolio
- □ Other

### Relevant modules

☑ Organisational Overview

### Corresponding Indicator number

### All our responses for OO section

☑ Strategy and Governance

### Corresponding Indicator number

### All our responses for SG section

☑ Indirect – Manager Selection, Appointment and Monitoring

### Corresponding Indicator number

### All our responses for SAM section

☑ Direct - Listed Equity Incorporation

### Corresponding Indicator number

### All our responses for LEI section

☑ Direct - Listed Equity Active Ownership

### Corresponding Indicator number

### All our responses for LEA section

☑ Direct - Fixed Income

### Corresponding Indicator number

### All our responses for FI section

☑ Direct - Property



Corresponding Indicator number

All our responses for PR section

Who has conducted the assurance

KPMG Oy Ab

Assurance standard used

□ ISAE/ ASEA 3000

□ ISAE 3402

 $\square$  ISO standard

□ AAF01/06

□ AA1000AS

□ IFC performance standards

 $\square$  ASAE 3410 Assurance Engagements on Greenhouse Gas Statements.

□ National standard

☑ Other

Specify

ISAE 3000 when applicable

Level of assurance sought

Limited or equivalent

 $\odot$  Reasonable or equivalent

Please provide:

Link to auditors report

https://uusi.op.fi/op-ryhma/vastuullisuus/vastuullisuus-liiketoiminnassa/sijoittaminen

Link to original data source (if public)

https://op-year2017.fi/filebank/514-OPn\_vuosi\_2017.pdf

CI	CM1 01.6 Mai		datory Public Descriptive General					
	CM1 0	1.6	Provide details of the third party ass audit conducted by internal auditors this year)					



What RI processes have been assured

☑ RI policies

Specify

RI quidelines, Ownership policy, Engagement

Corresponding indicator number

### All our relevant responses for SG, LEI, LEA, SAM, FI and PR sections

☑ RI related governance

Corresponding indicator number

### All our relevant responses for SG section

☑ Engagement processes

### Corresponding indicator number

### All our relevant responses for LEI, LEA, SAM, FI and PR sections

☑ Proxy voting process

Corresponding indicator number

### All our relevant responses for LEA section

☑ Integration process in listed assets

### Corresponding indicator number

### All our relevant responses for LEI and FI sections

Screening process in listed assets

### Corresponding indicator number

### All our relevant responses for LEI and FI sections

☑ Thematic process in listed assets

### Corresponding indicator number

### All our relevant responses for LEI and FI sections

☑ Investment selection process in non-listed assets

### Corresponding indicator number

### All our relevant responses for PR section

 $\ensuremath{\boxtimes}$  Manager selection process for externally managed assets



### All our relevant responses for SAM section

☑ Manager monitoring process for externally managed assets

### Corresponding indicator number

### All our relevant responses for SAM section

☑ Third party property manager SAM process

### Corresponding indicator number

### All our relevant responses for PR section

☑ Post-investment ESG activities for infrastructure and/or property assets

Corresponding indicator number

### All our relevant responses for PR section

□ Other

Who has conducted the assurance

### KPMG Oy Ab

When was the process assurance completed(dd/mm/yy)

26/03/2018

	Assurance standard used
□ ISAE 340	2

- □ ISO standard
- □ AAF 01/06
- □ SSE18
- □ AT 101 (excluding financial data)
- ☑ Other

### Specify

ISAE 3000 when applicable.

### Level of assurance sought

- Limited or equivalent
- Reasonable or equivalent

OP Wealth Management (OP Asset Management Ltd, OP Fund Management Ltd and OP Property Management Ltd)

**Reported Information** 

Public version

Feedback and Submit

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2 04	Mai	ndatory		Public	Descriptive	Genera
CM2	04.1	Provide a pri	mary and secondary	contact person.		
		Primary co	ntact for this submise	sion		
			First name	Mika	7	
			Last name	Leskinen	_	
			Email address	mika.leskinen@op.f	i	
		Secondary	contact for this subr	nission [optional]	_	
			First name	Elina		
			Last name	Rinta		
			Email addres	elina.rinta@op.fi		
		Data Porta	contact 1		-	
			First name	Elina		
			Last name	Rinta		
			Email addres	elina.rinta@op.fi		
		Data Porta	contact 2			
			First name	Mika	7	
			Last name	Leskinen	-	
			Email address	mika.leskinen@op.f	i l	



Below is our current list of contacts for your organisation. If you need to change anything, please complete your changes in the form below, then scroll down to the bottom of the form to the line "Do you wish to add more contacts", where you will see a "Submit" button to update this form.

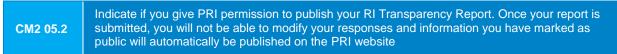
After using "Submit" button, please click "Save & Next" to continue

Test

Final review and submission								
CM2 05 Ma		ndatory	Public	Descriptive	General			
CM2 0	)5.1	Thank you for completing the PRI re reported information will be present (to be published on the PRI website use). If you have responded incorre Online Reporting Tool and adjust ad	ed in two separate and the Private R actly to any indicato	reports: the public RI Tran RI report (confidential, for in	nsparency Report Internal review and			
Down	load v	our reports:						

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